

1 UNI TED STATES DI STRI CT COURT
2 EASTERN DI STRI CT OF NEW YORK

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4 UNI TED STATES OF AMERI CA, : 09-CR-00466 (BMC)

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8 JOAQUI N ARCHI VALDO GUZMÁN : November 14, 2018
9 LOERA, . : 9: 30 a. m.
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11 Defendant. :
12 - - - - - X13 TRANSCRI PT OF CRI MI NAL CAUSE FOR TRI AL
14 BEFORE THE HONORABLE BRI AN M. COGAN
15 UNI TED STATES DI STRI CT JUDGE, and a jury

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23 Proceedings recorded by computerized stenography. Transcript produced by Computer-aided Transcription.

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1 (Trial resumed.)

2 (In open court; jury not present.)

3 THE COURT: Good morning. Have a seat, please.

4 Okay. First order of business, Mr. Lichtman, you were going
5 to let us know whether you have or intend to file a reply on
6 motion 420.

7 MR. LICHTMAN: Yes, your Honor. There will be no
8 reply.

9 THE COURT: Second, I've read both parties' letters
10 on the dispute over the defense opening statement that we
11 heard yesterday. They were very helpful. Thank you.

12 MR. LICHTMAN: I'm sorry to interrupt, judge. We
13 received their letter obviously late last night. Good reason.
14 It took some time to write. I think we were bleary eyed when
15 we were writing. Can I make a brief addition to that?

16 THE COURT: Sure.

17 MR. LICHTMAN: It's obvious this is a straight Tyler
18 vs. Whiteney defense. This is a frame-up by the government.
19 This is something that is upheld by the Supreme Court. This
20 is not a public authority issue because I never claimed that
21 Joaquin Guzman was dealing drugs during the period of time of
22 the indictment. It's not a selective prosecution because I
23 never claimed that everybody was doing it and he was being
24 selected unfairly. I never claimed that he dealt drugs at
25 all. It's a straight frame-up and it's been done in American

1 courtrooms a thousand times a day.

2 THE COURT: I read the parties' letters and I
3 disagree with you. Reading over the opening yesterday I
4 thought there were at least six times that you made what was
5 -- what I will call a deficient selective prosecution
6 argument. The fact that it's deficient doesn't mean it's not
7 a selective prosecution argument. The problem we have is
8 you're caught between Scylla and Charybdis. If it's not a
9 selective prosecution argument then it's almost entirely
10 irrelevant because, for example, what does it matter if the
11 last two presidents of Mexico took bribes if the bribes are
12 not tied to framing the defendant here and there's no evidence
13 or argument that that's the case. So it is entirely
14 irrelevant.

15 MR. LICHTMAN: Respectfully, I disagree.

16 THE COURT: I understand you disagree. This is my
17 ruling.

18 I think it's remarkable that the government
19 predicted precisely what was going to happen in the opening
20 statement. I ruled that it shouldn't happen and it still
21 happened. It's got to be stopped. If the theory is that
22 somebody else did it, and the defendant didn't do it, then
23 arguments about whether the Mexican or United States
24 governments are prosecuting or declining to prosecute for
25 similar conduct are irrelevant and misleading.

1 It's perfectly permissible to say somebody else did
2 it and you want to try to prove that to the jury or at least
3 cast a reasonable doubt on the government's case as to whether
4 the defendant did it. That's okay. But you went far afield
5 of direct or circumstantial proof that that is the case in
6 your opening.

7 The second problem with the opening is we have a
8 different view, Mr. Lichtman, you and I, of the ability to use
9 opinion evidence on character. The rules say you can get
10 someone to testify usually in an affirmative way about a
11 particular party and maybe a witness' reputation in the
12 community for truthfulness. You can get their particular
13 opinion as to whether somebody is truthful and you quoted from
14 at least one, I think several emails, where people are giving
15 evaluative opinions of somebody else's credibility, not in the
16 community, just their own personal opinion. That's not
17 allowed.

18 So --

19 MR. LICHTMAN: Excuse me. I don't think that was
20 the case.

21 THE COURT: I think it was.

22 MR. LICHTMAN: In terms of the email that I was
23 quoting from, and regarding an agent who said that he had
24 listened to wiretap evidence over a year and he thought that
25 El Chapo was a myth.

1 THE COURT: You know, you have a habit of taking
2 things I've said, stating them in other words and your other
3 words -- I don't mean this pejoratively -- it sounds exactly
4 like the same thing to me. When you say he thought it was a
5 myth, well that's his opinion that this whole thing was not
6 the truth. But he can't give that opinion. That's not
7 allowed under the rules.

8 MR. LICHTMAN: The other part that was objected to
9 was when I mentioned that one of the government's witnesses
10 will say that another government's witness is untruthful.

11 THE COURT: Yes. He won't say that, because his
12 opinion is not admissible.

13 MR. LICHTMAN: So I can ask him what is the
14 reputation for truthfulness in the community.

15 THE COURT: If you establish that he has a basis for
16 assessing the reputation in the community -- I will note that
17 kind of evidence is almost always affirmatively put in by
18 someone who is seeking to buttress credibility. It's not
19 limited to that. You can conceivably call a witness to say I
20 know his reputation for veracity in the community and it's
21 terrible. You can do that. You can't get a personal opinion
22 and that is what you are going for. Your opening statement
23 handed out a lot of promissory notes that your case isn't
24 going to be able to cash. I want you on notice of that.
25 You're setting yourself up for evidence that's not going to

1 come in. So, stop.

2 As to what I do about it, I don't know. The
3 government asked me to strike the opening statement. That's
4 pretty radical. I'm inclined, instead, just to instruct the
5 jury, to remind them, that opening statements are not evidence
6 and the only issue they are going to have to determine in this
7 case is whether the government has proven the guilt of the
8 defendant on the charges that have been levied against him
9 beyond a reasonable doubt.

10 Does the government want any more than that?

11 MR. ROBOTTI: Your Honor, yes. I think the
12 government would like a curative instruction indicating that
13 certain arguments within the defense's opening were improper
14 and that the defense had an opportunity to raise those
15 arguments with the court beforehand and elected not to do so.
16 And, therefore, the court should completely disregard them.

17 THE COURT: Without telling the jury which arguments
18 those are?

19 MR. ROBOTTI: I think we would have to tell them
20 which arguments those are.

21 THE COURT: It's a little too much in the weeds for
22 me. It has the effect of emphasizing what shouldn't have been
23 said, rather than just allowing the jury to cabinet and put
24 those arguments aside when they find there's no evidence to
25 support them.

1 MR. ROBOTTI: Your Honor, but I think it was
2 prejudicial to the government for these arguments to be made
3 that the government here is out to get the defendants and it's
4 outrageous government conduct to do so. That was the entire
5 thrust of Mr. Lichtman's opening statement. That's why the
6 government asked that it be struck entirely. At a very
7 minimum, your Honor, we would ask that the court instruct the
8 jury that that type of argument that the government has
9 engaged in some type of outrageous conduct, and that's what
10 the jury should be considering, that argument should be struck
11 in its entirety and completely disregarded.

12 THE COURT: Mr. Lichtman.

13 MR. LICHTMAN: Judge, I disagree. The unbiased and
14 motive alone, I'm allowed to attack the government's
15 credibility because it's in this case. It doesn't mean I'm
16 not allowed to. I'm allowed to go after their agent. I'm
17 allowed to go after their theory. If you raise that now, that
18 I am not allowed to basically criticize the government's
19 conduct, then where are we? They have their summation and
20 they can say in their summation they said things in the
21 opening and didn't deliver. Why can't they say that?

22 MR. ROBOTTI: Your Honor, I would point the court to
23 the Martha Stewart case which we cited in our reply, the
24 government's first motion in limine. The Southern District
25 addressed this precise issue where it said that the

1 government's eagerness to obtain evidence against Ms. Stewart
2 is something that had to be raised pretrial. The government's
3 motives in obtaining evidence had to be raised pretrial. The
4 defense in that case didn't do it. They didn't do it here.
5 They had two years to do it and they should be precluded.

6 THE COURT: Okay. I will say something about it.

7 I'm going to say that the government's motivations are not on
8 trial here. The only issue that has to be determined by the
9 jury is the guilt or innocence of the defendant beyond a
10 reasonable doubt.

11 Okay. Let's have the jury, please.

12 MR. LICHTMAN: Judge, if I can ask for a brief
13 recess to adjust my opening based on your ruling. I don't
14 mean to take any more time.

15 THE COURT: I understand. That's ten minutes to
16 adjust your opening.

17 MR. LICHTMAN: Thank you, your Honor.

18 (Recess taken.)

19 (In open court; jury not present.)

20 THE COURT: Be seated, please.

21 Mr. Lichtman, you wanted a sidebar?

22 MR. LICHTMAN: Sure.

23 THE COURT: Let's have the reporter, please.

24 (Sidebar.)

25 MR. LICHTMAN: I just wanted to make sure that I am

1 not going to run afoul in front of the jury. What I would
2 like to argue is that Mayo Zambada framed Guzman, made all of
3 his efforts to keep a target on Guzman while he remained free
4 and what I would like to say, and tell me now if I can or
5 can't, he did this by bringing the Mexican government to help
6 him.

7 THE COURT: You've got evidence of that? Do you
8 have evidence?

9 MR. LICHTMAN: Do I have evidence? Do I have
10 evidence that Mayo Zambada was bringing the government?

11 THE COURT: For the purpose of deflecting the blame.
12 That's the problem you've got.

13 MR. LICHTMAN: I hear you. I mean I understand that
14 there's a little bit of jump to get to that conclusion, but
15 it's an argument. Why can't I make that argument?

16 THE COURT: It's an argument if there's any evidence
17 upon which a jury could reasonably find this. That's why I'm
18 asking if there's evidence. I have not seen any evidence in
19 the pretrial. You all know the case better than I. As I said
20 before, I have to caution you about promising this jury things
21 that you can't deliver on.

22 MR. LICHTMAN: If I don't promise them something,
23 that is what we do.

24 THE COURT: It is worse to promise and not deliver
25 than to not promise.

1 MR. LICHTMAN: I would like to be able to argue that
2 the Mexican government was corrupt.

3 THE COURT: What's the government's position?

4 MS. PARLOVECCHIO: Your Honor, we agree with you.
5 There is no evidence that we are aware of that Mayo Zambada
6 bribed the Mexican government for the purpose of keeping the
7 target on the defendant, which I understand the defense is
8 going to argue. It's seems to me a more appropriate argument
9 for summation. To the extent there is evidence of this, that
10 the defense intends to present to the jury, we received no
11 notice of it and no discovery.

12 MR. PURPURA: Judge, Ray Zambada will testify that
13 his brother knew about the first escape and arranged and aided
14 Mr. Guzman to escape in 2001 and then met with him after that.
15 Further, that Ray Zambada has paid off, at the request of
16 Mayo, the now incumbent president of Mexico to the tune of six
17 million dollars or more on two separate occasions at a
18 restaurant so that he can continue during that time to
19 continue trafficking while all this time he is safe in Mexico
20 City or in other cities and that Mr. Guzman is on the run,
21 with a target on his back, in the mountains and that is who
22 the Mexican government is targeting that point. That's what
23 the evidence is going to show. From that we can
24 circumstantially argue that there's a purpose behind it. They
25 are not working together despite what the government said in

1 their opening. Together meaning Mayo and Mr. Guzman. Clearly
2 it's going to show through cross-examination that Mayo was
3 separate from Mr. Guzman during the entire time from 1985
4 through 2008.

5 MR. LICHTMAN: I think the point he's making that
6 Mayo Zambada kept paying the Mexican government, president
7 after president, two in a row, and somehow he remains free and
8 who is the one that's constantly being hunted down, it's
9 Guzman.

10 THE COURT: How does the bear on whether Guzman
11 actually committed these crimes or not?

12 MR. LICHTMAN: What it bears on, we're claiming that
13 the Mexican government shaped evidence to go after Mr. Guzman
14 because they were being paid off by Mayo.

15 THE COURT: They might have been being paid off to
16 leave Zambada alone.

17 MR. LICHTMAN: They were paid off to leave Zambada
18 alone. Guzman was being chased year after year, day after
19 day, decade after decade. The reason he was being chased and
20 Zambada was comfortable and hadn't been arrested in 50 years
21 because he was paying the government.

22 THE COURT: What's the evidence that shows that your
23 client was or was not guilty of the charges? It's a
24 distraction. It's the problem I'm having. The connection, he
25 pays off the government to leave him alone, Zambada, so he's

1 I left alone. Okay. That's fine. What does that have to do
2 with Mr. Guzman? He's not left alone. That doesn't mean he
3 did it or didn't do it.

4 MR. PURPURA: As Mr. Lichtman indicated in his
5 opening that Mr. Guzman did enjoy the notoriety of what the
6 government of Mexico was attributing to him during that period
7 of time. Clearly we will show that he was living in near
8 poverty in the mountains as a mountain person for at least
9 fourteen years and not as a drug trafficker.

10 THE COURT: I don't have a problem with the latter
11 part. I have a problem with the former part. It seems to me
12 there's no connection between the two. You can have two drug
13 dealers, one of whom is paying off the government and one of
14 whom is not. That does not mean the one who is not didn't do
15 the crimes. Really, I just got to tell you, I'm not going --
16 I really have to stop you from making the argument because
17 it's so misleading to the jury. It distracts them from the
18 guilt or innocence of the defendant, which is what they have
19 to determine.

20 MR. PURPURA: Without disclosing whether in fact the
21 defendant is going to testify or not testify, obviously,
22 Mr. Guzman could respond to the particular questions that the
23 court is asking counsel at this point.

24 THE COURT: Look, it's ill advised for an opening
25 the least. You can certainly say something about Zambada

1 being the guilty party and Mr. Guzman not being the guilty
2 party, if you want to do that. Don't go into the details
3 where you are going to hang yourself on your own petard. You
4 have to walk that line. I think leading off with this kind of
5 argument right now is going to put you in a box that you can't
6 get out of. For my purposes, it is going to distract the
7 jury. I'm not saying you should call your client to testify
8 or not. If something comes in to support it, you can always
9 make that argument in closing. I don't think you're going to
10 get much to support it. I would curtail your opening.

11 I did want to tell you two things. Number one, it's
12 absolutely impermissible to put in an email from an agent
13 opining on the culpability of a defendant. That's none of the
14 agent's business. He has no ability to form that. On the
15 reputation for veracity or opinion for veracity, if you have
16 something as to that and you can meet the three requirements
17 in Rule 701, principally which has to be helpful to the jury,
18 maybe you'll get that in. I'm not ruling on that. I don't
19 know enough about it. That's the framework.

20 MR. PURPURA: On that issue as well, if it's a
21 hearsay objection rather than a relevancy objection 801(d)(2)D
22 would apply because that's an agent of the government who is
23 investigating this particular case writes in a report what his
24 conclusions are that, in fact, that Mr. Guzman is not
25 distributing to Chicago as the government thought in the

1 amounts that they thought. He was the agent involved in that
2 investigation.

3 THE COURT: I'm going to take arguments on that
4 later. I'm not sure that a government agent is an agent for
5 purposes of 801(d)(2) D, but I'll look at that. I'm not
6 positive.

7 MR. PURPURA: Thank you, your Honor.

8 MR. LICHTMAN: Thank you, your Honor.

9 (In open court.)

10 THE COURT: Okay. Let's have the jury back. I'm
11 going to give them the brief instruction I alluded to before
12 and then we'll continue with Mr. Lichtman's opening.

13 (Jury present.)

14 THE COURT: All right. Everyone please be seated.
15 Good morning, ladies and gentlemen. Sorry we're a little late
16 this morning. You know a trial is not like a Broadway play.
17 It's not perfectly choreographed and things happen sometimes
18 that require attention.

19 Before we resume with Mr. Lichtman's opening
20 statement, I wanted to remind you that opening statements, as
21 I told you originally, are not evidence. They are just
22 intended to let you know what the parties believe will be
23 developed by the evidence in the case. Particularly, there
24 were some references in Mr. Lichtman's opening to certain
25 conduct by governments that might be considered to be

1 outrageous, generally whether the government has acted
2 inappropriately is something for me to determine, not for you.
3 I just wanted to remind you that the issue in this case that
4 you have to focus on is has the government proven the
5 defendant guilty of the charges against him beyond a
6 reasonable doubt. That's really what the case is about.

7 All right, Mr. Lichtman, please continue.

8 MR. LICHTMAN: Thank you, your Honor.

9 Good morning, ladies and gentlemen. And thank you
10 again for your service. When I stopped yesterday we were
11 talking about was the fact that Mayo Zambada during the period
12 that Joaquin Guzman was a fugitive from justice from 2001
13 until his recapture in 2014 hiding out in the mountains of
14 Mexico, moving on a daily basis to avoid capture --

15 THE INTERPRETER: The interpreter cannot hear.

16 THE COURT: Mr. Lichtman, we need a microphone on
17 you.

18 MR. LICHTMAN: I have one.

19 What I was discussing was that Mayo Zambada, while
20 Joaquin Guzman was being chased all over Mexico, running on a
21 daily basis, hiding out, Mayo Zambada was comfortable evading
22 capture his entire life as a criminal.

23 Now, when he was finally arrested, Mr. Guzman in
24 2014, he was arrested with his wife and his children's nanny
25 and because Mr. Guzman had twin baby girls at the time you'll

1 hear. The myth of El Chapo as very strong at this point. The
2 evidence will show that law enforcement when they captured him
3 had him sign 100 dollar bills for them to show that not only
4 is the myth of El Chapo strong in Mexico but everybody was
5 impressed by it. So back into the maximum security prison
6 Mr. Guzman went and we all know, as the government said, there
7 was an escape within a one mile long tunnel that was beneath
8 his jail cell.

9 You can try to figure out if this was done with no
10 one knowing, but Mayo Zambada, the evidence will show, is the
11 one that helped create this tunnel and helped whisk Mr. Guzman
12 to safety. And back on the run Mr. Guzman went and it was
13 during that period of time you heard the government in their
14 opening talk about a video that was sent to the press that
15 Mr. Guzman made. Now, what they didn't mention I don't
16 believe was that it was the actor Sean Penn, I don't know if
17 anybody saw Fast Times At Ridgemont High, I guess we're all
18 old enough, some of us, Sean Penn, there was an interview with
19 Mr. Guzman that occurred and this is a crucial piece of
20 evidence in the case. Clearly, he's on tape and discussing
21 his life. He's discussing drug dealing.

22 What the evidence will show is that Mr. Guzman was
23 someone who, for better or worse, enjoyed the publicity,
24 enjoyed the notoriety being El Chapo. Why else would the
25 world's biggest drug dealer make a tape where he supposedly

1 admits his life of crime? Why would he admit all of those
2 things? He enjoyed the notoriety. What you are going to find
3 is that there was an effort by Mr. Guzman to have a book, to
4 have a movie done about him and this was the sort of thing
5 that would allow those things to happen. Why else would
6 somebody do something as insane as that? And if Mr. Guzman
7 had said the fact that he was not the drug dealer that
8 everybody thought, that he didn't have the money that many of
9 the witnesses will testify to here, that he was broke, that he
10 needed a bed to sleep in every night because he had no place
11 to stay, would he have gotten the movie? Would there have
12 been the interest? Would there have been the book that he was
13 after?

14 In the end you're going to have the trust the
15 government cooperators regardless to convict Mr. Guzman, not
16 just the Sean Penn interview. That's the reason why they are
17 testifying here, not out of the goodness of the their hearts,
18 it goes to show that they are here because they want to get
19 out of jail by any means necessary. You're going to find in
20 order to get out of jail -- these are people that have cheated
21 their entire lives. These are people that have lied and
22 stolen and committed bribery of every local official, to every
23 person in the Army, politicians, whatever. They do these
24 things because they want to stay free and make money. They
25 come to America, they don't all of a sudden become human and

1 American and respect the law. You're going to find that
2 they'll do what they have to do and if that means making the
3 government happy, they'll do what they have to do.

4 And they are going to come in here and testify,
5 every one of them will, that we know we're all facing life in
6 prison and we're all going to get life in prison unless we
7 tell the truth here. You're going to make the decision,
8 ultimately it's up to you, whether you think that's the truth.

9 As I said, these are people that lie every day,
10 everything is a angle to them. You're going to see testimony
11 that they don't believe for a second that they are spending
12 the rest of their life in jail. They expect to get out. You
13 are going to hear from some of the witnesses they have already
14 discussed what's going to happen when they get out of jail.
15 They are all going to tell you they are facing life. It's
16 simply not true.

17 They are saying they are represented by lawyers who
18 are fighting for them. They are advocating for them. The
19 lawyers don't even show up for the proffers half the time.
20 There's only one party, as you are going to see in the
21 evidence that will come out, only one party can come to the
22 judge and ask the judge to go below the mandatory minimum
23 sentences that they are facing, not their lawyer, not the
24 judge, he can't even do it on his own, he can't go below those
25 mandatory minimums unless one party unilaterally determines

1 that they want those witnesses to get a sentence below the
2 mandatory minimum.

3 (Continued on next page.)

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1 MR. LICHTMAN: (Continuing) and that's the
2 Government. And you know that every one of these witnesses
3 can come here and they are going to acknowledge that, that
4 they have to please the Government. If they don't please the
5 Government, they can't get that motion for a sentencing below
6 the mandatory minimums.

7 Now, in terms of talking about some of the witnesses
8 in the case, I can't possibly expect you all, when I mention
9 these names, oh, I remember that or I heard that, because you
10 are completely knew to this. As the lawyers on this case, we
11 obviously know the names and it is second nature to us. So I
12 don't mean to throw out too much stuff or you're going to look
13 at me and saying we might as well be reciting the New York
14 White Pages, I can't possibly keep these names straight. But
15 I'm going to mention them because maybe some of them will take
16 stick in your head. More importantly, for general purpose.

17 One of the Government's witnesses, Miguel Angel
18 Martinez lied to the Government, lied about his drug use. He
19 had a four-grams-a-day cocaine habit. Now, you really have to
20 wrap your head around that, four grams of cocaine a day for
21 like 15 years. That is an unbelievable amount of cocaine.
22 That's enough that four frat parties on a Saturday night in
23 the '80s might use all combined.

24 But when he -- and the cocaine habit was so bad the
25 inside of his nose basically fell out. When he was asked

1 about it, he denied that he had any kind of drug problem.

2 Alex Ci fuentes, another government witness who has
3 been a criminal since he was a child, he was raised to be a
4 drug dealer in Colombia by his parents. That is what you have
5 to understand. What I said at the beginning that you need to
6 forget everything that you know, this family was a proud drug
7 dealing family. It wasn't like they got a bad kid and, you
8 know, he's selling drugs. This whole family were proud and
9 famous drug dealers. They enjoyed it. You have to appreciate
10 that. He speaks to his mother on the phone about drug dealing
11 strategy. His mother is giving him advice. And you are going
12 to hear that he's proud of what he accomplished as a drug
13 dealer. Alex and his family worked for the notorious
14 Medellín, Pablo Escobar, and the Ci fuentes' family members are
15 killed by their allies, they kill their allies. But in the
16 end, the drug dealers all stay together as long as they're
17 making money no matter who dies.

18 The evidence will reveal that Alex was the baby in
19 the family, he learned from his brothers, they both had to
20 travel with fake passports. They had to pay off the Air Force
21 to turn off their radar so that he could get drugs in and out.
22 Paid off the Air Force. He would get navigation charts that
23 were to show where the military and law enforcement ships were
24 located so they could move their drugs easier in Colombia. He
25 will testify that he was present when his brother paid off a

1 DEA agent with a box of cash. That happened. It's not my
2 witness. It's not mine. It's theirs.

3 Alex Ci fuentes will testify that he believes his
4 brother was cooperating with the DEA, along with giving them
5 drug money, and none of this had anything to do with Chapo
6 Guzmán.

7 The American Government, the prosecutors in this
8 case, let me leave it at that, stated in its opening that
9 Guzmán was a very dangerous criminal. You heard that.
10 Horrible things. Yet, you're also going to hear that somehow
11 Alex Ci fuentes was allowed to see Chapo Guzmán face-to-face in
12 prison in New York. With all of the security attendant to
13 this case, with all of the security attendant to the most or a
14 very dangerous and violent criminal, they say it was a
15 one-in-a-million chance. You determine whether you think it's
16 okay that it makes chance that one-in-a-million chance came
17 true, where Alex Ci fuentes, the Government cooperator was
18 allowed to see Mr. Guzmán in prison and actually say something
19 to him. There's no chance in this case. There's no chances.

20 Now, as I said, the Ci fuentes family had their own
21 drug dealing empire having nothing to do with Chapo Guzmán.
22 This is not all Chapo Guzmán. And they will admit to this.
23 Their witnesses will say that.

24 Now, as I said, the Ci fuentes family, as I call them
25 the cooperator Ci fuentes family, they are basically

1 cooperating, all the ones that are in jail right now. When
2 they get caught, they cooperate. They don't cooperate because
3 they think what they're doing is bad; they cooperate because
4 they're planning their next angle. We got to get out of jail
5 so we can get back to what we were doing.

6 Now, Ci fuentes is going to come here and he's going
7 to be very dapper and he is going to be forced to admit that
8 he has lied every day of his life. He's not violent. He's
9 never killed anyone. He is going to say, except he has over
10 and over. He's not violent, yet he threatens and plots to
11 kill his own family members. He was terrified of Mr. Guzmán
12 is what he's going to testify to, yet he routinely disobeyed
13 his orders, he'll be forced to admit, and worked behind his
14 back.

15 He will tell you all about the zillions of dollars
16 that Mr. Guzmán supposedly had stashed, but you're not going
17 to hear that any money of Mr. Guzmán's that was found in this
18 case. You're not going to hear about any of that.

19 Ci fuentes, Alex, will also testify that he believes
20 Mr. Guzmán is broke and that he often lied about his wealth
21 and his influence. So which is it? Is he a billionaire? Is
22 he a man of huge influence? Or is he, as Alex Ci fuentes, says
23 a liar and broke.

24 Now, Alex was arrested near Costa Rica at one point
25 on a boat. This how these people are. What does he do when

1 he gets arrested? He gave a fake name, was held for 20 days
2 before being given to the Mexican navy. Mayo Zambada paid a
3 million dollars in bribes for his release.

8 (Continued on next page.)

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1 (The following was sealed by order of the Court.)

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3 (End of sealed portion - continued on next page.)

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1 MR. LICHTMAN: (Continuing) this is what you're
2 dealing with. This is the type of scum that I mentioned
3 yesterday. This is what you're dealing with.

4 Jorge will also tell you that he was terrified of
5 Chapo Guzmán, but he had no problem disobeying him if you
6 believe his testimony. Jorge is a killer as well, a drug
7 dealer, but he expects to be free as well and he expects an
8 American visa and he's not getting it from me.

9 Jorge, you will learn, taught his brother Alex
10 everything about bribing the military, attorneys, crooked
11 attorneys, police, judges, politicians. All of them.

12 That you'll learn that Jorge, when he was in prison
13 in Brooklyn -- again, high security in this case, such an
14 important case, Chapo Guzmán, very scary, very scary man,
15 Jorge Ci fuentes, while he was in prison in Brooklyn, somehow
16 manages to call Alex who was in a Colombian prison cell and
17 just happens to have a phone, calls him from Brooklyn to
18 Colombia. And there's all the tapes. There are tapes made of
19 every phone call. Wouldn't you know it? This tape was
20 destroyed. So we don't know what was said on that
21 conversation. Somehow Jorge Ci fuentes managed to call his
22 brother Alex in Colombia and what does he say he was talking
23 about? Ooh, just to cooperate, nothing about Chapo Guzmán.
24 We don't know what they were talking about. You think they're
25 going to tell us the truth or are they going to say what they

1 think to in order to get out of jail.

2 When he's not giving weapons Colombian terrorist
3 organizations, Jorge has also seen the evidence that the DEA
4 had against him. It was presented to him in a PowerPoint
5 presentation by a representative from the U.S. Navy. Tons of
6 tapes, evidence that the prosecution is using here. Some of
7 that evidence is part of this case. And Jorge took notes of
8 this evidence. So when he's being debriefed by the
9 Government, he already knows what they think the case is.
10 That's a very important point. It's not that they're just
11 interviewing him blind and taking this information. What he's
12 doing, he's already knowing what the case is against him. So
13 of course his testimony is going to be tailored to that. And,
14 of course, Jorge, being a Cifuentes, offered the Naval officer
15 \$10 million to have all of the evidence destroyed. The naval
16 officer told him he was doing it as a favor for Cifuentes and
17 he would have to kill him if he kept the evidence. So that's
18 basically what you're dealing with here, the Navy leaking
19 evidence and threatening to kill people.

20 Now, Jorge will tell you that he was put in touch
21 with an American prosecutor in an attempt to bribe his way out
22 of the case, this case. Jorge will also admit to all sorts of
23 fraud, personal stuff having nothing to do with this case.
24 This is what they do. It's all about making money. But, as
25 he said himself, and he's going to testify, everything I

1 breathe and eaten in my life is from drug trafficking. You're
2 going to enjoy Jorge Cifuentes. He will be among you pretty
3 soon.

4 Cesar Gastelum is another cooperating witness for
5 the Government. He's alleged to be the right-hand man of Mr.
6 Guzmán. If you believe the Government witnesses in this case,
7 Chapo Guzmán has about six right hands. Cesar Gastelum is
8 another right hand, is what we're being told. Yet Gastelum
9 also claims that Mr. Guzmán's -- the rumor of his great wealth
10 is a joke. In fact, he laughed when he was told Mr. Guzmán
11 was supposedly so wealthy. According to Gastelum, Mr. Guzmán
12 was always asking for a place to stay, claims Mr. Guzmán had
13 nothing, always asking for loans, always asking with his hand
14 out. Yet he also claims that Mr. Guzmán owes him \$90 million.
15 This makes sense.

16 Gastelum will testify everyone in Mexico has been
17 bribed. And he also bribed presidential candidates in
18 Guatemala. This is their witnesses. This is not me saying.
19 Their witnesses will say that they bribed the presidential
20 candidates in Guatemala. In exchange, Gastelum was allowed to
21 move narcotics through the ports and airports in Guatemala.

22 He also paid off Honduran officials, including the
23 then president of Honduras. Now, it's not me that's saying
24 that. I'm not creating this. It's their witnesses. The
25 president of Honduras was paid off by an American cooperating

1 witness.

2 Now, Gastelum like all the other cooperators in this
3 case worked with other drug trafficking organizations having
4 nothing to do with Mr. Guzmán. He was involved in a plot to
5 kill the president of Honduras and actually did kill a
6 Honduran prosecutor, the Government's witness. That's when he
7 wasn't bribing them, the judges and the police.

8 He will testify that when he was arrested in Mexico
9 the gun was planted on him because he claims they needed a
10 reason to arrest him, but you're supposed to trust evidence
11 that comes out of Mexico.

12 Gastelum will also learn that one of his
13 subordinates was in the United States talking to an American
14 attorney. Gastelum found out about it in 2015, threatened the
15 man's life and the lives of his family unless he returned to
16 Honduras. But now, 2018, three years later, you're supposed
17 to believe that he is reformed and respects the American legal
18 system. Two thumbs up for that.

19 As I said and the evidence will show, Gastelum was
20 involved in all sorts of violence and drug dealing having
21 nothing to do with Mr. Guzmán. As I said, there are dozens of
22 drug trafficking organizations in Mexico, Colombia, Ecuador,
23 Guatemala, Central and South America, but these cooperators
24 are cooperating as one man in order to get out of jail,
25 Joaquin Guzmán.

1 And Gastelum will testify that he learned about
2 criminal evidence that was being provided to the United States
3 prosecutors in this case as well, not just Jorge Fuentes.
4 Now there's two witnesses who have seen some of the evidence
5 in this case. And if they know what the other witnesses are
6 saying about Mr. Guzmán, how difficult is it for them to just
7 tailor their testimony, so when they're debriefed by the
8 Government here they remember in their head well, if I want to
9 get that motion to get out of jail, my evidence, my testimony
10 will have to match what the other witnesses say. That's why
11 they're supposed to keep them a part. So they can't, so a
12 defense lawyer like me in a fancy suit can't get up and say
13 well, you all got your story straight. That's why they're
14 kept a part. It's for a reason.

15 Gastelum has even hung out with other cooperators in
16 this case in prisons inside this country, the evidence will
17 show. He will tell you that they only spoke about their
18 families, because that's what disgusting killer drug dealers
19 who are always manipulating and bribing government officials
20 do when they get together. They don't talk about their lot in
21 life and how they're stuck in jail and how they desperately
22 want to get out. They talk about their families and they
23 remember we are not to talk about Chapo Guzmán in prison. You
24 can't possibly believe that. Use your commonsense.

25 Now, you're going to hear from a bunch of other

1 witnesses in the case and I know that I'm really I'm going
2 overboard, Damaso Lopez will testify that he had provided info
3 for the United States prosecutors previously and he asked the
4 American prosecutors not to arrest his son, who was his
5 co-conspirator, and to guarantee that he, Damaso, would not be
6 arrested in Mexico after he was released from prison here.
7 That's what he asked the Government. Here's the question: If
8 he's facing the rest of his life in prison for killing, for
9 drug smuggling, how does he know that he's going to be in
10 Mexico someday, unless he's in a bag or in the ground?
11 Somehow he knows enough to ask the Government to make sure
12 that he won't be arrested in Mexico when he is released. He
13 knows.

14 They made sure that they are getting life in prison
15 even if they cooperate. It's commonsense. These are the
16 sneakiest, slimiest people. They know what they're doing.

17 Damaso will testify that Cesar Gastelum, any time he
18 did a drug deal in Colombia, he always falsely claimed it was
19 for Chapo Guzmán because the Chapo Guzmán name had so much
20 power, the myth held so much power. Gastelum would claim that
21 everything he did was for Joaquin Guzmán. That's what the
22 Government witnesses will tell you. The name meant a lot.

23 Now, Damaso will testify that his criminal behavior
24 didn't stop when Mr. Guzmán was arrested in 2016, he even
25 committed murder while Mr. Guzmán was sitting in prison, who

1 sanctioned that murder? Not Joaquin Guzmán. Mayo Zambada,
2 the brother and father of the two cooperating witnesses who
3 somehow manages to live freely here while he cooperates.

4 Damaso killed someone in 2017 as well. That was
5 just an extra before he came to America. He'll be out amongst
6 you soon as well. He controls the Mexican Marines to help him
7 with narcotics trafficking. He controlled local Sinaloa
8 politicians to do his dirty work, as well as federal agency
9 and federal intelligence agencies. There is no part of the
10 Mexican Government or law enforcement apparatus that Damaso
11 Lopez did not control. He also kidnapped someone he believed
12 was cooperating with the DEA and brought him to Mayo Zambada
13 for interrogation. Damaso's son also named Damaso, just if I
14 could, if it's possible, make it more difficult, there are two
15 Damaso's in this case, he may or may not be testifying in this
16 case. He's not nearly as bad his father, but of course no one
17 possibly could be, but he's bad enough on his own. He's
18 getting immigration benefits. That's what he wants, to stay
19 here amongst us.

20 German Rosaro was another lawyer by training, which
21 should tell you how little respect these witnesses have for
22 the law. His client works for one of the most violent
23 Columbia drug cartels which has ever existed, yet the
24 Government is helping him get visas for himself and his family
25 to live amongst you. Rosero's main job is to obstruct

1 justice. He paid off every politician he could in Colombia on
2 behalf of his drug trafficking organization which was
3 responsible for 30 to 50 percent of all of the cocaine coming
4 into America at the time. And, apparently, while he was in
5 law school he got an A plus in bribing officials class, as
6 Rosero later paid off the entire Congress of Colombia in order
7 to ensure that the Colombian extradition treaty with the
8 United States would not be enforced retroactively to ensure
9 his boss would not be extradited to America. That's some
10 pretty good pull. Don't you think? That you can change
11 international treaties with a bribe.

12 Rosero will also testify that while dealing drugs in
13 Colombia he worked with the DEA to set up drug deals into the
14 United States where sometimes the drug were seized, sometimes
15 they weren't. Of course that deal fell apart as well.

16 I'm not going to go through the rest of the
17 witnesses. We will be here all day and you'll start throwing
18 rotten cabbage at me. But I'm going to end with Miguel
19 Martinez, he is the one whose nose basically fell off from
20 snorting four grams of cocaine a day for 15 years, but didn't
21 think that qualified as a drug problem. You're going to hear
22 about some of his other mental issues. He's refused to
23 cooperate with the Government at one point in the beginning of
24 his cooperations. He admits that he was paid to lie, used so
25 many fake names that he couldn't even count them all, came

1 into our country with the fake papers, lied to the American
2 prosecutors with an integrate fake personal history, committed
3 bad acts while he was in prison here, and he's actually free
4 amongst of you right now, a Government cooperator in good
5 standing today. He's cooperating in this case after receiving
6 over \$150,000 from you, the taxpayer. Oh, he admits that he
7 hates Joaquín Guzmán. You'll enjoy him.

8 Other witnesses in this case are worth \$2 billion
9 and tried to kill the prosecutors in this case and pay off
10 judges and they all will deny a host of other violent criminal
11 acts which were provided by the Government, they all provided
12 to the Government, but they all deny it.

13 This case is a mess that you are going to learn due
14 to these cooperators.

15 Now, I have bored you for parts of two days now, so
16 I am going to end my comments here. I'm not going to have a
17 chance to speak to you again until the end of the case, but
18 I'm going to leave you with this: When you told people that
19 you had jury duty, and this is when you were still talking
20 about your jury duty, and before you were instructed by Judge
21 Cogan not to, some of you inevitably may have told people that
22 you might be picked for the El Chapo case and that name, for
23 better or for worse, was your focus when you thought about
24 your jury duty. And try as you might, and you all promised to
25 be open-minded, that's why we picked you, because you promised

1 that you would be open-minded and you wouldn't pre-judge Mr.
2 Guzmán, a little part of each and every one of you thinks he
3 is guilty of something. Try as you might to keep it off your
4 mind, try as you might to ignore that little voice in your
5 head that's nagging at you, there's a little part of you that
6 already thinks he's guilty because the name is that powerful.
7 And if you have trouble getting that out of your heads, I
8 would ask you, I would beg of you, to consider how you would
9 want it if your own family was in this situation, how you
10 would want them treated if they were in trouble and needed to
11 depend on the fairness and open-mindedness of the 12 jurors
12 and 6 alternates in a situation like this. You wouldn't want
13 your loved-ones to be prejudged due to their name or infamy
14 and what you might have heard about him, people might have
15 heard about him in the press.

16 I am confident that if you keep an open mind you
17 will recognize that this case was built on a foundation of
18 lies, that this case is a product of manipulation and that
19 Joaquin Guzmán is innocent of these charges.

20 Thank you.

21 THE COURT: Thank you, Mr. Lichtman.

22 MR. FELLS: Your Honor, may we have a sidebar for a
23 moment?

24 THE COURT: Yes.

25 (The following occurred at sidebar.)

1 (Si debar.)

2 (The following was sealed by order of the Court.)

3 MR. FELLS: Your Honor, I hate to do this,
4 particularly in front of the jury, but in your order, which is
5 docket No. 403, it expressly ruled there would be no ability
6 to cross-examine for Jorge' Ci fuentes on his attempts on Mayo
7 Zambada's life. This was of grave concern to us because were
8 this information to get out publicly in front of the media
9 could cause grave harm to him and his family. Not only did he
10 violate, he opened on it.

11 THE COURT: Let's assume that's true, what would you
12 like me to do?

13 MR. FELLS: Just an admonishment that he follow the
14 Court's orders.

15 MR. LICHTMAN: I don't want that because what it's
16 doing is making it -- it's negative to the defense and it
17 affects our credibility. When I said it, obviously I missed
18 it. I didn't mean to purposely violate the Court's order,
19 which why we came to si debar before we started to go over
20 things.

21 THE COURT: I did make a ruling.

22 MR. LICHTMAN: I understand and I missed it,
23 obviously, clearly. It wasn't intentional. But if you're
24 going to highlight it now, then it's going to affect our
25 credibility, then I would've, you know, asked -- maybe when I

1 said it, if you could have stood up and stopped it
2 immediately, we could have dealt with it.

3 THE COURT: I discourage lawyers from doing that and
4 the cat would have been out of the bag just as much had that
5 happened. I am not going to give an instruction.

6 MR. LICHTMAN: I apologize, Judge. I did not mean
7 to violate that order.

8 THE COURT: I accept the apology. There are a lot
9 of orders. There is a lot of evidence. A mistake was made.

10 MR. LICHTMAN: Thank you.

11 MS. PARLOVECCHIO: There was also, just for the
12 record, Your Honor, a misstatement of the evidence that is
13 expected to come out in this case. Alex Fuentes was never
14 placed into a cell with the defendant in New York.

15 MR. LICHTMAN: I didn't say he was in a cell. I
16 said he saw him face to face.

17 MS. PARLOVECCHIO: You said he was put together.

18 THE COURT: Hold it. If the evidence doesn't add up
19 to what he said, it's a common technique on closing to say
20 quote the transcript and say did you hear that, ladies and
21 gentlemen. Please go ahead and do that.

22 MS. PARLOVECCHIO: Yes, Your Honor.

23 MR. FELLS: Your Honor, but the only thing I would
24 ask is at least that portion of the opening where Mr. Lichtman
25 referenced Jorge Fuentes' attempt to kill Mayo be placed

1 under seal..

2 MR. LICHTMAN: I would agree with that.

3 THE COURT: I mean, there are a bunch of reporters
4 in the room and they all heard it, but I will seal that
5 statement and I will seal this portion of the sidebar that
6 discusses it.

7 MS. PARLOVECCHIO: Thank you, Your Honor.

8 (Sidebar concluded.)

9 (Continued on the following page.)

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1 (In open court.)

2 THE COURT: The Government may call its first
3 witness.

4 MR. NARDOZZI: The Government calls Carlos Salazar.

5 THE COURTROOM DEPUTY: Please raise your right hand.

6 (Witness sworn.)

7 THE COURTROOM DEPUTY: Please state and spell your
8 name for the record.

9 THE WITNESS: My name is Carlos Salazar.

10 C-A-R-L-O-S, Salazar is S-A-L-A-Z-A-R.

11 THE COURT: Before you start inquiring, let me
12 mention to the attorneys, I am going to waive the rule that
13 you've got to stand up to object because I want you to object
14 into the microphone so that everybody can hear it. So
15 everybody can stay seated when you have anything to say.

16 All right. Please inquire.

17 MR. NARDOZZI: Thank you, Your Honor.

18 CARLOS SALAZAR,

19 called by the Government, having been duly
20 sworn, was examined and testified as follows:

21 DIRECT EXAMINATION

22 BY MR. NARDOZZI:

23 Q Good morning, Mr. Salazar.

24 A Good morning.

25 Q Mr. Salazar, I want to direct your attention to May of

1 1990. Can you tell the ladies and gentleman of the jury where
2 you were working at that time?

3 A At the time I was assigned to the resident agent in
4 charge office in Phoenix, Arizona.

5 Q For what?

6 A At the time it was U.S. Customs, which became ICE.

7 Q Okay. How long did you work U.S. Customs?

8 A My career with them started in 1987 and I retired in
9 2012.

10 Q When did U.S. Customs become ICE?

11 A I believe that happened in 2003.

12 Q Okay. Going back to 1990, did you have any special
13 training as a U.S. Customs agent?

14 A Yes. I went to the global basic training that all agents
15 go to in FLETC, Georgia, then I went to the actual U.S.
16 Customs training school in Marana, Arizona.

17 Q Just a very brief summary, what does that training entail?

18 A I mean, everything from firearms to legal to
19 surveillance, all aspects of law enforcement.

20 Q As a U.S. Customs agent, what were your responsibilities?

21 A At the Phoenix office, my cases, my, I would say,
22 expertise was narcotics investigations. And during my time
23 with Customs, including my three previous years with the
24 Bureau of Alcohol, Tobacco and Firearms, I did a lot of
25 undercover work. (Continued on next page.)

1 BY MR. NARDOZZI: (Continuing)

2 Q In 1990, were you doing undercover work then?

3 A Yes, but not on this specific case.

4 Q What type of duties were you doing in 1990 in May?

5 A Narcotics investigations, maybe here or there a fraud
6 case, that sort of thing, but most of my cases were involving
7 narcotics and undercover work throughout the state.

8 Q And when did you stop working for what was Customs and
9 then became ICE?

10 A Well, in 2003 was the transition to ICE and then I
11 retired out of San Antonio. I went over to internal affairs
12 my last ten years which became OPR and, like I mentioned, in
13 June, end of June of 2012 is when I officially retired.

14 Q Okay. I want to direct your attention to the date of
15 May 11, 1990. Were you working as a Special Agent for U.S.
16 Customs at that time?

17 A Yes.

18 Q And what were you working on on that date?

19 A At that time, I was working what we, of course, we were
20 referring as the tunnel case. I had received information from
21 a source back in March of that year and that developed into an
22 investigation that culminated on May 11th in us discovering
23 the tunnel in Douglas, Arizona.

24 Q Let's go back to May 11th first preceding the tunnel.

25 Did you discover something else at that time that you're here

1 to testify about in court today?

2 A Yes. Prior to the 11th, I believe it was the 9th, we did
3 surveillance amongst three officers, the RAC office in
4 Douglas, the SAC office in Tucson and then our RAC office in
5 Phoenix. We followed a semi tractor --

6 MR. PURPURA: Objection, unless it's made clear that
7 this individual witness was in the surveillance, not the "we"
8 part. Otherwise, it would be hearsay.

9 THE COURT: No. Overruled.

10 Q Continue, Mr. Salazar.

11 A So we had the information and we followed the tractor
12 rig, with flat bed, all the way from Douglas exiting the metal
13 building which was situated on the Douglas building and
14 supplies business and then it was being passed on to the units
15 out of the Tucson office and if I can clarify, the tractor rig
16 was being followed by a blue van.

17 THE COURT: Ladies and gentlemen, this testimony is
18 not being offered to show the truth of the information that
19 the witness received. It simply is background for what he did
20 based on the information he heard.

21 (Continued on next page.)

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1 MR. PURPURA: Judge, respectfully, I object. Can we
2 approach the bench?

3 THE COURT: You may. You may.

4 (The following occurred at side bar.)

5 MR. PURPURA: I won't make this a habit.

6 THE COURT: That's okay.

7 MR. PURPURA: The reason I'm objecting is because
8 the drugs were found 214 miles away from the tunnel itself so
9 it's important that he was actually doing the surveillance.

10 THE COURT: That's great cross, but why does that
11 color the fact that he did what he did based on information
12 that he received?

13 MR. PURPURA: No, that's -- he's not saying I did
14 that. He's saying that there was surveillance where the point
15 of the tunnel, the warehouse is, right to where the drugs are
16 going to be seized.

17 THE COURT: I'll hear from the government.

18 MR. NARDOZZI: Your Honor, I can cut him right to
19 where what's going to happen at the warehouse. We don't have
20 to talk about the surveillance. So I'll take him right to
21 that point.

22 THE COURT: Let's do that.

23 MR. PURPURA: That is my concern, the nature of it
24 itself, the tunnel to these particular drugs. Thank you.

25 THE COURT: Okay.

1 (In open court; side bar ends.)

2 THE COURT: I hope that noise isn't terribly
3 annoying.

4 MR. NARDOZZI: May I, Your Honor.

5 THE COURT: Please.

6 MR. NARDOZZI: Thank you.

7 BY MR. NARDOZZI:

8 Q Mr. Salazar, I want to direct you to the date
9 specifically of May 11, 1990 after the surveillance at the
10 Kenworthy location in Arizona. Can you tell the ladies and
11 gentlemen of the jury what you encountered on that date?

12 A That was the 9th.

13 Q Can you tell us what you encountered on that date?

14 A Okay. So we followed the tractor rig after it had
15 separated from the blue van. The blue van headed south on 110
16 and we followed the tractor rig to a ranch house in the town
17 or city of Queen Creek, Arizona.

18 We saw it back up into a, what were your concrete
19 high wall racquetball courts and backed in to one of the
20 stalls right next to a, a building. It looked like a
21 cinderblock building. And we had already set up surveillance
22 which lasted from May 9th into the 11th. And then after we
23 kind of got all our things in order, we relocated and executed
24 a search warrant on the ranch house.

25 Q When was that search warrant conducted?

1 A It was the 11th, May 11th.

2 Q Very good.

3 MR. NARDOZZI: Your Honor, may I approach the
4 witness? I want to present him with some photographs that
5 I'll mark for identification.

6 THE COURT: You'd rather approach him than put them
7 on the ELMO private to him?

8 MR. NARDOZZI: Your Honor, I'd like to --

9 MR. PURPURA: I have no objection to the photographs
10 coming in.

11 THE COURT: Okay. You want to just admit them and
12 use them?

13 MR. NARDOZZI: That's fine, Your Honor, if I can.
14 For the purposes of the Court --

15 THE COURT: What's the number?

16 MR. NARDOZZI: I would like it admit Government
17 Exhibit 213-2 through 213-10.

18 THE COURT: All right. Those are admitted without
19 objection.

20 Sorry. Something else?

21 MR. NARDOZZI: I apologize. 213-18, 213-22, 213-28
22 and 213-29.

23 THE COURT: All right. Those are all admitted
24 without objection.

25 MR. NARDOZZI: Thank you, Your Honor.

1 (Government Exhibits 213-2 through 213-10, 213-18,
2 213-22, 213-28 and 213-29 so marked.)

3 Q Mr. Salazar, I'm placing on the screen -- let me see if I
4 can make this work -- what is marked for identification in
5 evidence as Government Exhibit 213-2. Can you tell the ladies
6 and gentlemen of the jury what we're looking at here?

7 A Those are aerial photos, of course, after we've executed
8 the search warrant. We have a crew of agents taking the metal
9 plates off the flatbed trailer which revealed bundles of
10 cocaine all the way from the front to the back totally filled
11 up in one solid layer.

12 0 Okay.

13 A There's the U-Haul truck that was arranged to be picked
14 up and put there, backed up into that other building that I
15 had mentioned before next to the racquetball court.

16 Q Okay. And we see these large kind of gray walls to the
17 left side of the photograph. Is this what you were describing
18 earlier, the bays that the truck backed into?

19 A Yes, sir.

20 Q Okay. I'm going to place on the screen what I've marked
21 as 213-3.

22 Mr. Salazar, can you tell us what we're looking at
23 here?

24 A That's the bay where the tractor rig, trailer was backed
25 up into. What they had done was cut out the cinderblock in

1 this window-shaped opening and what they were going to be
2 doing is, so that it would remain out of sight of the front
3 street of the residence, they were just going to offload it
4 from the flatbed of the trailer and just throw it into that
5 window into the building that was on the side.

6 Q What's on the other side of that hole we see in the
7 photograph?

8 A It was like a big, like a storage, storage room. I
9 recall it being empty at the time. Actually, I do believe
10 they had some cardboard boxes stacked up in there. That was
11 it.

12 Q And to the best of your recollection, is that hole always
13 open or is there something that shuts it sometimes?

14 A They actually left the cinderblocks there, the pieces, so
15 when it was not in use, they would put the cinderblock back in
16 that opening to make it more concealable.

17 Q Okay. When you conducted your search warrant, was
18 anything recovered at that time?

19 A Yes. We did find some narcotics. I believe it was
20 cocaine in the separate kind of "ramada" which would have been
21 past the rig, past the U-Haul truck and a little bit further,
22 and as far as I recall it, some, one of the officers actually
23 was looking through, like, the barbecue pit area and he found
24 a package.

25 Q When you say the "ramada," what do you mean by that?

1 A It was like a, a slab of concrete and a roof over it. It
2 was like a gathering place with a barbecue grill type looking
3 thing.

4 MR. NARDOZZI: Okay. Your Honor, I'm briefly going
5 to show the witness what's marked as Government Exhibit 213-4
6 through 213-10.

7 THE COURT: Okay.

8 MR. NARDOZZI: I'll go in quick order of these and
9 then I'll ask questions after I show the full set of
10 photographs.

11 Q Mr. Salazar, this is Government Exhibit 213-4, Government
12 Exhibit 213-5, Government Exhibit 213-6, Government
13 Exhibit 213-7, Government Exhibit 213-8, Government
14 Exhibit 213-9 and Government Exhibit 213-10.

15 Mr. Salazar, what do we see in these photographs
16 that we just displayed on the screen?

17 A Those are the actual brick or kilo wrappings of cocaine
18 that we discovered with different markings on them.

19 Q Do you recall how many bricks there were, approximately?

20 A No. I know that it totaled about one ton of cocaine.

21 Q Okay. After you conducted the search warrant at the
22 Kenworthy location, where did your investigation lead you to
23 next?

24 A Well, there was a pause in the investigation almost a
25 week when we decided to execute the search warrant at the

1 Douglass building and supply business location in Douglass,
2 Arizona.

3 Q And approximately how far is that from the location where
4 the drugs were seized?

5 A It's actually 200, about 230 miles. It's about a
6 four-hour drive from Phoenix to Douglass.

7 Q What happened when you arrived at that location?

8 A Well, we already had, of course, surveillance on it. Our
9 U.S. Customs Office which was barely about two blocks away
10 from this building so that's why we had cameras up and looking
11 at it and that's how we were able to follow that rig out of
12 there, but once we recorded things, we got everything in
13 order, we executed the search warrant and went into the
14 building.

15 Q What date was that search warrant executed?

16 A I believe it was the 17th of May.

17 Q So when you went into the Douglass building supplies and
18 material building, what did you discover?

19 A It basically looked like a, like a maintenance yard type
20 of metal structure. It had some irrigation piping, I would
21 say it's probably 4 to, actually 5 to 6 inch diameter piping,
22 and some tools and ladders and that sort of, sort of
23 equipment. It looked like just a maintenance yard.

24 Q Warehouse?

25 A Yes.

1 Q Okay. And what else did you find when you went inside?

2 What were you looking for?

3 A Well, being that we had the information of the tunnel
4 being in existence, or if you look at the flooring, we did see
5 what were two I would call them auto drainage cutouts in the
6 concrete with grates, metal grates over them. And we, our
7 attention centered on the one closest to the rear of the
8 building and we, again, being that we knew about the tunnel,
9 we took the grate off and started hammering and jackhammering
10 the concrete to get to the tunnel itself. Once we broke
11 through the concrete, we were able to visibly see the
12 construction of it, the existence of a tunnel.

13 Q Do you know where that tunnel led to?

14 A The tunnel led from there on the U.S. side underneath the
15 ground, of course, to Agua Prieta in Mexico.

16 Q And just, you know, for the ladies and gentlemen of the
17 jury who may not be familiar with Douglas, Arizona and Agua
18 Prieta, Mexico, which I fear may be everyone, how far are
19 those places?

20 A A fence, a chain link fence at the time.

21 MR. NARDOZZI: Your Honor, I have what I've marked
22 as Government Exhibit 213-30. Can I approach the witness with
23 that?

24 MR. PURPURA: No objection.

25 MR. NARDOZZI: Thank you.

1 THE COURT: That's received without objection.

2 (So marked.)

3 MR. NARDOZZI: And, Your Honor, I move 213-30 in
4 evidence.

5 THE COURT: Okay. It's in.

6 Q Mr. Salazar, we have a video of the surveillance that was
7 conducted at the location. I'd like to play it now. What I
8 would like you to do as the video plays is describe for the
9 ladies and gentlemen of the jury what we're seeing in this
10 video. If we need to, we'll pause it and I'll ask you some
11 follow-up questions.

12 MR. NARDOZZI: Your Honor, is there any way to dim
13 the lights so we can see?

14 THE COURT: Yes. They also have their own monitors
15 so it's clear but for the audience, we'll also dim the lights.

16 MR. NARDOZZI: Thank you, Your Honor.

17 (Video played.)

18 A Here we have our agent in charge in the Tucson office,
19 Mr. McDermott pointing out the residence on the Agua Prieta,
20 the Mexico side. The residence belongs to or belonged to
21 Rafael Camarena. The building to the, that he's pointing at
22 right now with the brown roof is actually the house where the
23 tunnel exited or started at in Mexico.

24 That's the metal building on the U.S. side. There's
25 the front entrance after we executed the search warrant.

1 That's the oil drainage that we took the grate off
2 and walked into, in through the concrete to get access to the
3 tunnel .

4 Q This is on the U.S. side?

5 A On the U.S. side, correct.

6 Q Thank you.

7 A That's what I would call the -- that's called the staging
8 area on the U.S. side of the tunnel once he brought the cargo,
9 let's call it, through the tunnel to the U.S. side.

10 And that's the actual entrance from that room down
11 into the tunnel outfitted by steel laddering, I would call it,
12 to get down. And now you're actually at the U.S. entrance to
13 the tunnel . We have conduit on the wall that -- because they
14 did have electric, electrical, you know, lights in there. I
15 would say from the floor to the top is not more than 5-4,
16 5 feet 5 inches, because when I went through this, I actually
17 had to duck a little bit and I'm 5 foot 8 to get through
18 there.

19 Mr. McDermott is pointing out here are actually
20 markings by the tires that you'll later see on the cart or
21 carts that they would use to load the cargo on and then wheel
22 it through from Mexico through the tunnel to get to the U.S.
23 side and so those are the tire markings as the tire would rub
24 through.

25 There is the cart where they would load the, their

1 cargo. And I believe these turned on, like, guides, guides
2 for the cart.

3 Now we're on the Mexican side, Agua Prieta and we
4 discovered this industrial-sized weigh scale.

5 Now, that is the compressor for the hydraulic system
6 that was used to lift the flooring where the pool table was at
7 and this is your, just like you would see in an auto garage,
8 two large pistons. So when the system was activated, it would
9 raise all that platform. As you see to the left there,
10 there's the pool table that we would move from that flooring.

11 Q That's what he had his hand on?

12 A Excuse me?

13 Q That's what he had his hand on?

14 A Yes.

15 Q Okay.

16 What are we seeing here?

17 A Well, we're actually just seeing how it operated. It's
18 going straight to its original position.

19 On the lower right corner there, that's where we
20 started to break the flooring, the concrete flooring. Again,
21 at that point, we didn't know that there was a hydraulics
22 system. We didn't know that the floor came up from the
23 direction of the tunnel. We knew it was in this area so we
24 started breaking through the concrete and once we broke
25 through, we could see that's where the staging area, staging

1 room on the Mexican side was.

2 There is the entrance to the tunnel from the Agua
3 Prieta, Mexico side.

4 (Video stopped.)

5 MR. NARDOZZI: We can put the lights back on, Your
6 Honor.

7 Q Okay. So, Mr. Salazar, I want to ask some follow-up
8 questions about what you discovered on the Agua Prieta side in
9 Mexico.

10 What did you discover when you went in? What is it
11 that you saw when you first entered?

12 A Well, of course, we had to coordinate things with the law
13 enforcement authorities on the Mexican side, Agua Prieta, I
14 believe it was the locals and also the state police. And we,
15 as the agents, we went through the port of entry which is only
16 about two blocks to the west of this residence. We went
17 straight into the residence as it were with -- of course, they
18 went first, the authorities from Mexico, like they were
19 conducting the search.

20 What we did find was that Mr. Camarena had been
21 there probably right before we got there because there were
22 still dinner plates on the table, the dining table. The food
23 was still hot. So we figured that somehow he got tipped off
24 or something that we were coming. So we didn't arrest or had
25 contact with Mr. Camarena at that time.

1 Of course, looking all over, we saw, that's when we
2 saw that building which is basically like a game room separate
3 from the residence and went through this process of removing
4 the table and breaking through the concrete flooring and that,
5 that was a struggle, but then at some point, someone on our
6 enforcement team found a --

7 MR. PURPURA: Objection.

8 THE COURT: Sustained.

9 Q Okay. Sir, when you -- first of all, when you say the
10 Mexican authorities entered before you, how much longer before
11 you did they enter?

12 A Oh, we were right behind them.

13 Q Okay. All right. When you entered the facility, was
14 that pool table in a different location than was pictured in
15 the video?

16 A It was on top of the flooring that you saw raised up.

17 Q Okay. And how did you initially try to enter into the
18 tunnel from the Agua Prieta side?

19 A By removing the pool table from that area because there
20 was actually a different color of rectangle on the flooring,
21 flooring color. So that's when we started breaking in the
22 concrete floor to get to the tunnel.

23 Q What type of tools did you use to do that?

24 A Sledgehammers.

25 Q Okay. How long did you work at that floor?

1 A Oh, gosh, I would say at least 20 to 30 minutes.

2 Q Okay. Did you personally have an opportunity to observe
3 how to activate the hydraulic lift?

4 A Yes. Once the apparatus or the valve was found to
5 activate the system, yes, I was there when that happened.

6 Q Okay. I'm going to show you what we previously marked as
7 Government Exhibit 213-28.

8 Do you recognize this?

9 A Yes, sir.

10 Q What is that?

11 A That's -- I mean it looks like a water valve, normal
12 water faucet valve, but in turning that, and if you see to the
13 right, that's the sliding glass doors that led into that where
14 that pool table was at, once you turned that valve, that would
15 activate the compressor which would activate the pistons and
16 raise the floor from its original position.

17 Q How far was that located from the compressor system?

18 A That was probably across the room or was across the room
19 so I would say that room is probably about maybe 20 or 25 feet
20 across.

21 Q I want to run through a couple more things of the tunnel
22 with you very briefly.

23 I'll put on the screen what's been marked and moved
24 as 213-18. What is this?

25 A That's the tunnel and that's the electrical conduit

1 the wall.

2 Q And I think you testified before it's about five, maybe
3 five and a half feet high?

4 A Correct.

5 Q About how wide is it?

6 A Oh, it can't be more than somewhere between 3 and 4.

7 Q Okay. How wide are the carts, the trolleys that you
8 talked about before?

9 A That was probably close to three feet wide.

10 Q I want to show you what's marked as 213-22. I'll zoom
11 in. What do we see here?

12 A It's a little grainy, but that's actually the hydraulic
13 compressor that was being used to lift the flooring and that's
14 actually me standing behind the compressor. I'm much younger
15 with more hair.

16 Q Now I want to show you what's marked as 213-29. This --
17 what are we looking at here, first of all?

18 A Again, that's after the floor has been raised up on the
19 Agua Prieta, Mexico side, the pulley system that was used to
20 take the cocaine bricks down to the staging room on the
21 Mexican side.

22 The pipe that you see, the black and white pipe,
23 that was for the sump pump because what they would do is they
24 would fill up or there was water -- when we initially went
25 into the tunnel, there was water in the tunnel so to remove

1 that water, we activated that sump pump on the Mexico side to
2 take the water out.

3 Q I believe our touch screen capabilities work. Can you
4 just circle that on the screen for the ladies and gentlemen of
5 the jury?

6 A (Witness complies.) There's the piping.

7 Q The corner is white and it looks like the connectors are
8 black, right? Is that what you're talking about?

9 A Yes, the black and the white.

10 Q And this pulley system that you pointed out, what does
11 that pulley system attach to?

12 A On the Mexican side, I don't recall it. I don't recall
13 what it was attached to.

14 Q How about on the U.S. side?

15 A U.S. side, it was the pulley that was used to lift up the
16 cargo. It also -- when we went into the tunnel, it was also
17 not attached to anything at the time that I recall.

18 Q Okay. Very good.

19 MR. NARDOZZI: If I can have just one moment, Your
20 Honor.

21 (Pause.)

22 MR. NARDOZZI: One more follow-up question.

23 Q Approximately how long was the tunnel?

24 A I recall the number being used was 30 meters but I, I
25 don't know meters. In yards, I would say from Mexico to the

1 U.S. origination, it was probably 10, 20, 30, 40 -- somewhere
2 between 40 and 50 yards.

3 Q Thank you, Mr. Salazar.

4 MR. NARDOZZI: I don't have any further questions
5 for you.

6 THE COURT: All right. Any cross?

7 MR. PURPURA: I do. Thank you.

8 THE COURT: All right.

9 CROSS-EXAMINATION

10 BY MR. PURPURA:

11 Q Good morning, Mr. Salazar.

12 A Good morning.

13 Q Welcome to Brooklyn.

14 Mr. Salazar, let me make sure I have the dates
15 correct. The tunnel, was the tunnel, the Agua Prieta tunnel,
16 discovered on May 11th of 1990?

17 A No, sir. That was on May 17th.

18 Q Well, if I can just -- let me show you Defense Exhibit 1
19 for identification.

20 MR. PURPURA: May I approach, Your Honor?

21 THE COURT: Yes. Mr. Purpura, you don't want to put
22 it on the screen and show him?

23 MR. PURPURA: I will I earn the screen by luncheon.

24 THE COURT: Please do.

25 MR. PURPURA: Thank you.

1 Q I'm now showing you Defense Exhibit No. 1 for
2 identification. Can you identify this document?

3 A Yes, that's one of our ROI, reports of investigation.

4 Q And, in particular, is it your report, sir?

5 A Yes, it is.

6 Q And on that report itself, you indicate when the --

7 MR. NARDOZZI: Objection, Your Honor. Side bar?

8 THE COURT: No you don't need a side bar.

9 Sustained.

10 MR. NARDOZZI: Thank you.

11 Q Does that help you recall when the subterranean tunnel
12 was found?

13 A My report says on May 11th.

14 MR. NARDOZZI: Objection, Your Honor.

15 THE COURT: Well, just answer whether it refreshes
16 your recollection.

17 MR. NARDOZZI: Your Honor, he hasn't said he doesn't
18 remember.

19 MR. PURPURA: Judge, if I may, it's prior
20 inconsistent as well.

21 THE COURT: Yes. Let him just answer the question.

22 Does that affect your testimony on when it was
23 found?

24 THE WITNESS: The report says May 11th.

25 MR. PURPURA: Thank you.

1 Q And the search of 601 First Street, Douglas, when was
2 that?

3 A According to my recollection, that would have been on
4 the, the 17th.

5 Q Thank you.

6 And the search of Kenworthy and Queen Creek, was
7 that also May 11th of 1990?

8 A That would have been May 11th.

9 Q And you prepared an affidavit, isn't that correct, sir,
10 in this particular case for Mr. Camarena's extradition?

11 A Not for his extradition, no, sir.

12 Q What was the affidavit prepared for?

13 A The affidavit was for a search warrant, not for
14 Mr. Camarena, not for his residence. It was for the Douglas
15 Building and Supply.

16 Q One second.

17 MR. PURPURA: Again, permission, Your Honor?

18 THE COURT: Sure.

19 Q I'm showing you what has been marked as Defense Exhibit
20 No. 3 for identification and although some of the heading is
21 redacted, I'd like you to just take a look at that and see if
22 you recognize that particular document.

23 A Not really.

24 Q Take a look at the last page.

25 A I mean, it's a document that was produced by me, it has

1 my signature, but 28 years later --

2 Q I understand completely.

3 A -- I don't remember.

4 Q I can't remember lunch yesterday.

5 (Continued on next page.)

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1 bY MR. PURPURA:

2 Q Just take a second, please, and I look at the second page
3 of that document, as well as the heading on first page, and
4 I'm going to ask you, again, do you now recall preparing an
5 affidavit for extradition for Mr. Camarena?

6 A Just by looking at the document, it has my name, it has
7 the facts of the case and it is my signature, so, yes.

8 Q Thank you. And just so that we're clear, Mr. Camarena is
9 the gentleman who in fact owns the warehouse on the Douglas
10 Street and the home with the dinner still on the table in
11 Mexico, right?

12 A Yes, sir. He did purchase that business, as we later
13 found out.

14 Q Very good. I'll get to that in a second. And in that
15 affidavit you put down what you were involved in these
16 surveillances, the actual surveillance, is that correct, page
17 two, sir?

18 A Yes, May 9, 1990.

19 Q And what you actually saw on May 9 of 1990 is that you
20 saw this tractor trailer arrive in Chandler, Arizona, is that
21 correct, sir?

22 A That's correct. That would have been the first city as
23 you enter the Phoenix area on I 10.

24 Q Were you stationed there at that time?

25 A In Phoenix.

1 Q Did you just come upon Chandler? How did you get to
2 Chandler?

3 A It's a suburb of Phoenix. It's the metropolitan area.

4 Q At that time you recorded what your surveillance was, is
5 that correct, sir?

6 A Correct.

7 Q At that point you indicate that the tractor trailer
8 stopped and the driver of the tractor trailer exited, is that
9 correct?

10 A Correct.

11 Q You saw that with your own eyes, correct?

12 A Correct. Well, I stand corrected. It could have been
13 given to me as information by the surveillance units over the
14 radio that they observed something. I can't remember who
15 called. Another agent may have seen the driver exit and go
16 into a residence near I looked like a little abandoned gas
17 station.

18 Q I know it's 28 years ago.

19 A Right.

20 Q It was a lot cocaine, right?

21 A Yes.

22 Q So it kind of does stand out in your history as a customs
23 agent, correct?

24 A Correct.

25 Q And you recall being on surveillance at that point in

1 Chandler, Arizona?

2 A Yes, I do.

3 Q And so then you do recall that there was the tractor
4 trailer there, correct?

5 A Correct.

6 Q And that eventually that tractor trailer left Chandler,
7 is that correct?

8 A It went through Chandler to the city of Queen Creek to a
9 house on Kenworthy. That was the street where we ended up
10 doing the search warrant.

11 Q And from Chandler, Arizona to Queen Creek, it's
12 approximately 15.6 miles according to Google, is that right?

13 A Sounds right.

14 Q And from Douglas, Arizona to where you first saw this
15 tractor trailer in Chandler, that's well over 200 miles, isn't
16 it?

17 A Actually, visually it's just south of Phoenix on I 10. I
18 believe it was close to the toll road exit which was just
19 south of Casa Grande, Arizona.

20 Q So you had the surveillance of this tractor trailer
21 somewhere near Phoenix, Arizona?

22 A Just south of Phoenix.

23 Q Your own eyeballs?

24 A Yes.

25 Q And Phoenix to the border where this tunnel and

1 warehouse, that's got to be close to 150, 170 miles?

2 A Well, it's 110 from Phoenix to Tucson and 117 from Tucson
3 to Douglas. So it's about 200 miles.

4 Q And you did not have surveillance on this tractor trailer
5 before Phoenix, correct?

6 A No, sir.

7 Q And so roughly the amount of miles from the tunnel that
8 you first picked up surveillance on the tractor trailer was
9 how much?

10 A From Douglas to Phoenix?

11 Q Yes.

12 A It would be a total of 207 miles.

13 Q Now, when I mentioned your direct examination you
14 indicated that the tunnel was not found by accident, correct?

15 A No.

16 Q As in many investigations customs, DEA, ATF, FBI, they
17 are aided by informants, correct?

18 A Correct.

19 Q And without saying anything informants said you were
20 given information, correct?

21 A Yes, sir.

22 Q And that information led you to an investigation
23 involving the Agua Prieta tunnel, is that correct?

24 A Yes, sir.

25 Q Actually you called in the department of defense as well,

1 is that correct?

2 A DOD and DOE.

3 Q What's DOE?

4 A Department of energy.

5 Q You called them in because they can help you, customs,

6 locate a tunnel, correct?

7 A That's correct.

8 Q And they actually did soundings in the area of Douglas,

9 correct?

10 A Yes, they did.

11 Q And they did these soundings to see if underneath there

12 was a tunnel, correct?

13 A Correct.

14 Q And they finally came up with I think three hits, but one

15 which was a true hit, correct?

16 A That's correct.

17 Q And based on your experience, 25 years in law

18 enforcement, you know that there's all different reasons for

19 confidential informants to come forward, correct?

20 A Yes.

21 Q Some may be personal, right? Yes?

22 A Yes.

23 Q Some may be monetary, correct?

24 A Correct.

25 Q And this particular informant had a little of both,

1 correct? Do you remember?

2 A Actually, it was more the latter. It was not monetary.

3 Q Let's get to that monetary aspect. He was paid?

4 A Yes.

5 Q He was paid the first time at least \$500, is that
6 correct?

7 A That's correct.

8 Q And the second time at least I think \$2,000, is that
9 correct?

10 A That one I don't recall.

11 Q Well, let me see if this refreshes your recollection.

12 I'm going to show you Defense Exhibit 5 for identification.

13 Showi ng you Defense Exhibit 5 for identi fication.

14 Please don't identify what the document is. Actually, take a
15 look at the front page. And then turn to the last page.

16 (Pause.)

17 A This is not the same person.

18 Q It's a different person?

19 A Correct.

20 Q Different informant on the same incident though, correct?

21 A Correct.

22 Q Paid \$2,000?

23 A Correct.

24 Q Okay. And again that's not unusual to pay informants
25 cash money for information, correct?

1 A That is correct.

2 Q That's an incentive for someone to come forward, correct?

3 A In some cases. In most cases, sometimes it just depends
4 on expenses.

5 Q Now, the investigation doesn't stop when you locate the
6 tunnel, is that correct?

7 A That's correct.

8 Q Because you indicated that Mr. Camarena not only had the
9 dwelling on the Mexican side, he also recently purchased 601
10 First Street in Douglas, correct?

11 A Recently. Of course he bought the building I'm assuming
12 before they actually started constructing the tunnel. But at
13 some point he did and I believe he had a partner that they
14 both went in on the purchase of that business, the Douglas
15 building that supplied the metal.

16 Q And do you recall that you actually looked to see when
17 the building was purchased by Mr. Camarena, is that correct?

18 A We had several agents assigned to this case, Phoenix
19 agents, Tucson agents and of course the Douglas agents.
20 Everybody had their assignments. I don't recall me
21 specifically looking at the documents of the purchase or the
22 sale of the property. I know that I ended up interviewing the
23 previous owner of the business and he basically spelled out
24 how it went about and how all the process that he went
25 through.

1 Q That's important because we know now that there's a
2 tunnel discovered on May 11, 1990 and I'm sure law enforcement
3 wanted to have some idea how long that tunnel was up and
4 operational, correct?

5 A Correct.

6 Q And that's why you interviewed the person who sold the
7 property, the maintenance property, to Mr. Camarena, correct?

8 A That was, yes.

9 Q And that's why you and other agents obtained records to
10 verify when the property was sold, correct?

11 A Again, somebody with that assignment did do that.

12 Q In fact, what you discovered that the prior owner sold
13 the property on July 22, 1989 to Mr. Camarena, that's the
14 contract of sale, correct?

15 A I couldn't tell you. I don't remember.

16 MR. PURPURA: Defendant's Exhibit 6.

17 MR. NARDOZZI: Objection, your Honor.

18 THE COURT: Overruled. If he recalls, he recalls.
19 He's refreshing his recollection.

20 Q Without saying what this document is, please take a look
21 at Defense Exhibit 6. You're the author of that document, is
22 that correct?

23 A Yes.

24 Q So, now, after reviewing that document, does it sound
25 accurate to you that, in fact, the contract for the sale was

1 July 22, 1989, is that correct?

2 A Yes.

3 Q And from July 122, 1989 to May 11 is about ten months,
4 right?

5 A I guess, yes.

6 Q Do you have any idea how long it would take to build a
7 tunnel like that?

8 A I have no idea.

9 Q But based on what you saw, it was fairly sophisticated?

10 A Yes, it was.

11 Q Height about five foot four inches, width, three to four
12 feet, right?

13 A Yes.

14 Q Electrical conduit going through, yes?

15 A Yes.

16 Q And 50 yards, that's further than you to me, right?

17 A Yes.

18 Q Probably take some time to build it, wouldn't it?

19 A Yes. Again it depends on how many workers you have and
20 what equipment you used.

21 Q And how close was this tunnel to customs?

22 A To the port of entry or our office?

23 Q To your office.

24 A I believe our office was on -- between Third and Fourth
25 Streets. So 601 would be on Sixth Street.

1 Q I'm not familiar with Douglas. Distance-wise, how many
2 blocks would that be?

3 A Two.

4 Q Two blocks?

5 A Two blocks.

6 Q While you were there in 1989, 1990, did you notice big
7 tractor trailers come up with backhoes to dig out the tunnel
8 or anything like that?

9 A I was not there in 1989 and 1990.

10 Q 1990 was when the tunnel was discovered?

11 A But I was not there during the construction of it to see
12 trucks.

13 Q If customs is just two blocks away from where the tunnel
14 is, do you or to your knowledge did anyone from customs report
15 there must be some training activity because there's some big
16 trucks coming up carting dirt away?

17 A We didn't learn -- again, we didn't learn about the
18 tunnel until March of 1990. When we learned and got the
19 information and when we started the initial investigation we
20 later on actually installed cameras at our office in Douglas
21 to keep an eye on the building and that's how we caught on to
22 that rig leaving on May 9.

23 Q I guess the simple answer is that you didn't notice any
24 unusual activity before May 11, 1990, is that correct?

25 A I didn't, no.

1 Q Let me just go to the --

2 THE COURT: Mr. Purpura, I would like to take a
3 morning break, unless you are almost finished up.

4 MR. PURPURA: I'm not quite finished.

5 THE COURT: If you're five or ten minutes away take
6 it.

7 MR. PURPURA: A little more than that and I could
8 narrow it down if we take a break now, sir.

9 THE COURT: Let's take a morning break, ladies and
10 gentlemen. We will reconvene here at ten to twelve by this
11 clock. Please remember not to talk about the case among
12 yourselves or with anyone else. Talk about anything else, if
13 you want to.

14 See you in a few minutes.

15 (Jury excused.)

16 THE COURT: Okay, recess until 11:50.

17 (Recess taken.)

18 (In open court; jury not present.)

19 THE COURT: Okay. Let's have the jury, please.

20 (Jury present.)

21 THE COURT: Please be seated. Mr. Purpura, you may
22 continue.

23 MR. PURPURA: Thank you, your Honor.

24 BY MR. PURPURA:

25 Q Mr. Salazar, just a few more questions, if I may. I'm

1 placing a document, which is Government's Exhibit 213-4, on
2 the overhead. And you testified that these are photographs of
3 the kilo packaging, which was seized at 43352 Kenworthy, is
4 that correct, sir?

5 A That's correct.

6 Q And the photographs, in the normal course, would be to
7 take these photographs, the purpose is to validate or depict
8 what you are actually seeing at the moment, is that correct,
9 sir?

10 A Yes, sir. For inventory and chain of custody purposes.

11 Q And again, this search was on May 11, 1990, correct?

12 A Yes, sir.

13 Q And so this photograph would have been taken
14 contemporaneous with that search, is that correct, sir?

15 A Yes, sir.

16 Q I'm now going to show you what is marked as Defendant's
17 Exhibit 8, without objection. Actually, let me go back one
18 more time. This is Government's Exhibit 213-4 and if you look
19 at the very bottom there's some red numbers. Do you see those
20 numbers? 9596?

21 A Yes, I do.

22 Q Okay. Now, I'm going to show you Defendant's Exhibit 8
23 and let's go to the bottom numbers again.

24 THE COURT: Is this in evidence?

25 MR. PURPURA: There's no objection by the

1 government.

2 THE COURT: So you are moving it in without
3 objection?

4 MR. PURPURA: I apologize, yes.

5 THE COURT: It's admitted.

6 (So marked.)

7 Q That is Defense Exhibit 8 and you see that number at the
8 bottom 9595, so sequentially this would be the photograph
9 before 96? Does that sound about right?

10 A It sounds right.

11 Q I guess my question or my concern is this photograph has
12 a date and you see that date there?

13 A Yes.

14 Q Can you read that date out for me, please?

15 A I can't make it out whether it's 14 or 18.

16 Q Let's make it a little bigger.

17 A It's May 14.

18 Q May 14, 1990. And I thought that you testified that the
19 seizure was May 11, 1990?

20 A According to my reports, yes, May 11.

21 Q Any idea why the date on the cocaine would be May 14,
22 1990?

23 A No, I do not. The bricks were labeled 826 to 59. The
24 date was placed there. I do recall that -- if I recall
25 correctly the cocaine was moved from the search warrant site

1 over to the Arizona DPS compound and later to be transferred
2 to DEA. They are the ones that were basically the lab
3 technicians that took photographs and did the markings and all
4 that. I cannot explain why it's 14.

5 Q Just not being repetitive, so you indicated what proper
6 procedure would be when you take the photographs, you want to
7 take them at the place where the cocaine is seized?

8 A Correct.

9 Q To document it?

10 A Yes.

11 Q Leaving Defendant's Exhibit 8 up there. Obviously we see
12 some markings on the cocaine, correct?

13 A Yes, sir.

14 Q And the individual packages, those are the kilo packages
15 of the cocaine, is that correct, sir?

16 A That's correct.

17 Q And did you document or do you know if anyone documented
18 the markings on the packages?

19 A I'm sure there was reports describing the packages,
20 describing the writings on them, but we assumed, again this is
21 an assumption also on my part, that they were designated for
22 certain people at the final destination or they belonged to
23 certain individuals at the point of origin.

24 Q You are one answer before my question. Good. The
25 question would be: The markings are there, based on your

1 experience, probably to designate who the owner or the
2 investor in the cocaine is, especially in a large load, is
3 that correct, sir?

4 A That's correct.

5 Q And so we see markings here as OSOP, correct?

6 A Correct.

7 Q And we see markings here as MR in big block letters,
8 correct?

9 A Yes.

10 Q We see also Yamaha, correct?

11 A Correct.

12 Q At least based on my review, those are the only markings
13 that I saw. Do you have any other markings that you recall?

14 A From what I see on this photograph, the photos here,
15 that's about right.

16 Q And what I am interested in, if you have any recollection
17 whatsoever or any report whatsoever of a marking which is a
18 picture or a diagram of a fish?

19 A In one of the photos when the U.S. Attorney placed them
20 on the screen, I thought I saw some one or a picture or a
21 diagram of not a fish, but a scorpion and now that I saw the
22 picture I said, yeah, I remember that, because I don't want to
23 muddy things up, but I seen that on other cases of other
24 cocaine.

25 Q The scorpion, correct?

1 A Correct.

2 Q What I am asking you in this particular case did you see
3 a picture of a fish as a designation on any of the cocaine
4 here?

5 A I don't recall.

6 Q Did you see a picture of a saw, like a regular wood saw,
7 on any of the packages, to your recollection, in this
8 particular case?

9 A I don't recall that.

10 Q And finally, probably the easiest of all, did you see
11 triple eights, 888 on any of the packages which are connected
12 to this particular seizure?

13 A I don't recall seeing that.

14 Q Thank you.

15 Now, back in 1990 -- seems like a long time ago --
16 were you aware, was there a program either by customs and/or
17 DEA which recorded the impressions or the markings or logos of
18 cocaine seizures such as this?

19 MR. NARDOZZI: Objection, relevance.

20 THE COURT: No. I see the relevance. Overruled.

21 A Actually, I'm sure there was intelligence groups that
22 would gather intelligence of any kind of seizures anywhere.

23 Q And the importance of that will be -- I would assume --
24 to see if let's say this Yamaha comes up in another seizure
25 somewhere else, correct?

1 A That's correct.

2 Q That's kind of a way of tracking perhaps who the investor
3 or the merchant is, correct?

4 A Correct. If, also, that same investor changes his
5 markings later on.

6 Q Which he can always do?

7 A They can always do.

8 Q Are you familiar with what's called Project Fountain
9 Head?

10 A Fountain Head?

11 Q Fountain Head. F O U N T A I N H E A D.

12 A No, sir.

13 Q No?

14 A No.

15 MR. PURPURA: No further questions. Thank you very
16 much. Enjoy your visit.

17 THE COURT: Any redirect?

18 MR. NARDOZZI: A few questions, your Honor.

19 (Continued on next page.)

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1 REDIRECT EXAMINATION

2 BY MR. NARDOZZI:

3 Q Mr. Salazar, just a couple of follow-up questions for
4 you, sir.

5 A Yes, sir.

6 Q Looking again at what has been marked as Defense Exhibit
7 8, did you take that photograph?

8 A Of the cocaine packages, no, I did not.

9 Q Were you responsible for drawing up this little sign?

10 A No, I was not.

11 Q Very good. Mr. Purpura asked you about the tunnel at the
12 time that it was constructed. Do you remember that?

13 A Yes.

14 Q Are you personally aware of the date that the
15 construction began on the tunnel?

16 A No, I'm not.

17 Q Are you personally aware of the date that construction
18 concluded on the tunnel? --

19 MR. PURPURA: Objection. Respectfully, Rule 611(c),
20 I know it's redirect, but it doesn't allow leading.

21 THE COURT: A little bit. It's okay. Go ahead.

22 A The question again, please.

23 Q Sure. Are you personally aware of the date that
24 construction concluded on that tunnel?

25 A No, I am not.

1 Q Regardless, moving along to the intentions of your
2 informant, did you recover about a ton of cocaine in the
3 tunnel in May of 1990?

4 A Yes, we did.

5 Q That's what I thought.

6 MR. NARDOZZI: No more questions.

7 MR. PURPURA: Nothing. Thank you.

8 THE COURT: You may step down. Thank you very much.

9 (Witness steps down.)

10 THE COURT: The Government may call its next
11 witness

12 MR. NARDOZZI : The Government calls Robert Arnold.

13 THE COURT: Mr. Purpura, going forward, I give a
14 little leeway on redirect when I think the answers are fairly
15 obvious just to save time.

16 MR. PURPURA: Thank you, Your Honor.

17 THE COURTROOM DEPUTY: Sir, you may come forward.

18 Please raise your right hand.

19 (Witness sworn.)

20 THE COURTROOM DEPUTY: Be seated. State and spell
21 your name for the record

22 THE WITNESS: My name is Robert C. Arnold. Spelled
23 A-R-N-O-L-D

24 THE COURT: Please, I will re-

25 MR. NARDOZZI: Thank you, Your Honor.

1 ROBERT C. ARNOLD,

2 called by the Government, having been duly
3 sworn, was examined and testified as follows:

4 DIRECT EXAMINATION

5 BY MR. NARDOZZI :

6 Q Good afternoon, Mr. Arnold. How are you today?

7 A I'm fine. Thank you.

8 Q Mr. Arnold, because I met you before, I want to remind
9 you to talk slowly because the court reporter is going to take
10 everything down. Okay?

11 A Okay.

12 Q All right. Mr. Arnold, I want to direct you to 1990.

13 Who were you working for at that time?

14 A At that time I was working for the Drug Enforcement
15 Administration.

16 Q In what capacity?

17 A Drug chemist.

18 Q How long had you been working for the Drug Enforcement
19 Administration at that time?

20 A At that time, probably 20 years.

21 Q When did you start working for the Drug Enforcement
22 Administration?

23 A Drug Enforcement, which was organized in 1975, and that's
24 when I started. I was working prior to that.

25 Q And where were you working prior to that?

1 A It was the Bureau of Narcotics and Dangerous Drugs for
2 two or three years.

3 Q And that's what existed before the DEA; correct?

4 A Correct.

5 Q What was your job at the Bureau and then at the DEA?

6 A As a forensic chemist.

7 Q How long did you work for DEA in total?

8 A Almost 28 years.

9 Q Are you retired now?

10 A I am retired.

11 Q When did you retire?

12 A 1987.

13 Q Okay. Tell the ladies and gentlemen of the jury what
14 your duties were as a forensic chemist. What's your job?

15 A As a forensic chemist, essentially I analyze evidence
16 that was for controlled substances that were brought in by law
17 enforcement. And, if needed, I would testify in a court of
18 law like today.

19 Q Okay. And can you explain to the ladies and gentlemen of
20 the jury as a forensic chemist how many different pieces of
21 evidence do you think you've analyzed yourself over the course
22 of your career?

23 A Cases, probably it was in excess of maybe 10,000.

24 Exhibits, probably in the 20- to 30,000 range.

25 Q Did you receive any training from DEA to become a

1 forensic chemist?

2 A I was -- we were trained by the Food and Drug
3 Administration. I had six months' training prior to joining
4 the Bureau of Narcotics and Dangerous Drugs. And during the
5 time I was in the Food and Drug Administration, I was at
6 Georgetown University for two semesters.

7 Q Could you describe that nature of that training to ladies
8 and gentlemen of the jury?

9 A The Food and Drug Administration was in foods, drugs,
10 pesticides, colors. At Georgetown University, it was advanced
11 instrumentation.

12 Q What did you learn in those trainings?

13 A Essentially how to analyze, you know, about substances
14 that were seized by agencies, federal, state, local.

15 Q Were there any specific methods that you were taught
16 during the course of those trainings?

17 A At the Food and Drug Administration, the -- it was the
18 Association of Analytical Chemists was the manual that was
19 used.

20 With the Bureau of Narcotics and Dangerous Drugs, it
21 was essentially you had to establish your own methods of
22 identification because there was none really at that time.

23 Q Okay. Have you ever taught or conducted any classes or
24 trainings related to the field that you practice, forensic
25 chemistry?

1 A During my time in the Bureau of Narcotics, I had trained
2 chemists in probably three different categories, I can tell
3 you that. I trained military personnel throughout most of the
4 country, Air Force military, Naval, and also Marines.

5 And when I was in the laboratory, I would train
6 future chemists, future forensic chemists. After that I ended
7 up at Quantico, Virginia as well training larger groups of
8 chemists, probably 20 to 24 chemists at a time.

9 Q I want to discuss some of your academic training as well.
10 Can you tell the ladies and gentleman of the jury where you
11 went to college?

12 A I went to a junior college called Erie County Technical
13 Institute for an associate's degree in industrial chemistry.
14 I went to the University of Buffalo and achieved a Bachelor's
15 degree in chemistry.

16 Do you want me to go further?

17 Q I do.

18 A Also, with Georgetown University. I worked in University
19 of Maryland for more advanced training in chemistry. Also,
20 Brooklyn Poly Technical Institute, University of Georgia,
21 University of Akron, probably San Diego State University. And
22 I think that probably is about it.

23 Q Okay. Have you ever been qualified as an expert prior to
24 testifying here in court today in the field of forensic
25 chemistry?

1 A Yes, I have.

2 Q Approximately how many times?

3 A I would say hundreds of times, probably at least 100
4 times, more likely 200.

5 Q Can you tell the ladies and gentlemen of the jury some of
6 the places where you have been qualified as an expert in the
7 field of forensics?

8 A Southern District of New York, Manhattan, the place,
9 also, Massachusetts, Washington, D.C., Virginia, West
10 Virginia, Maryland, Florida, Puerto Rico, Mississippi,
11 Alabama, Georgia. Did I say Louisiana?

12 And Tennessee, Arkansas, California, Arizona, New
13 Mexico, Washington. Quite a few states.

14 Q I should have asked you where you have not been
15 qualified.

16 Sir, other than working in the lab for the DEA, have
17 you ever worked for any other laboratories?

18 A Prior to my work with the Government, I worked seven
19 years outside the Government independently.

20 Q Okay. What type of responsibilities did you have there?

21 A I worked in Niagara Falls for six months with a place
22 called Hooker Electric Chemical, the largest producer of
23 chlorine in the world. I was working at a research
24 laboratory.

25 Later on, I worked at American Agricultural Chemical

1 Company as a lab technician, as a chemist, also as a
2 supervisory chemist in Buffalo and also Lakeland, Florida.

3 Q Okay.

4 MR. NARDOZZI: Your Honor, at this time I would ask
5 to qualify Mr. Arnold as an expert in the field of forensic
6 chemistry.

7 MR. PURPURA: Absolutely agree, Your Honor.

8 THE COURT: He may testify as to his opinions.

9 MR. NARDOZZI: Thank you, Your Honor.

10 Q Now, Mr. Arnold, I want to direct your attention to the
11 date of July 18, 1990. Were you working as a forensic chemist
12 for DEA at that time?

13 A Yes, I was.

14 Q And where were you working for DEA at that time?

15 A Southwest Lab in San Diego.

16 Q What was your job title on that date?

17 A Forensic chemist.

18 Q Did your job duties at that time entail the preparation
19 of written documentation for items submitted for testing to
20 the laboratory?

21 A If you are referring to an analytical report, yes, I did.

22 Q Under what circumstances were you responsible for
23 preparing analytical reports?

24 A As evidence is brought into the laboratory, you're
25 starting your analysis, you would start recording your

1 information on this analytical sheet.

2 Q And if you were submitted items for testing on that date,
3 July 18, 1990, would you have prepared an analytical report?

4 A Oh, yes.

5 Q Okay.

6 MR. NARDOZZI: Your Honor, I'd like to mark for
7 identification Government Exhibit 213-31 just for
8 identification at this time and just show it to the witness,
9 please.

10 THE COURT: All right.

11 Q Mr. Arnold, did you ever see the item that I have placed
12 on the screen?

13 A It looks like a DEA 7.

14 Q Okay.

15 MR. NARDOZZI: What might be easier, the screen kind
16 of cuts off the document, can I walk up a copy to the witness?

17 THE COURT: If you'd like.

18 MR. NARDOZZI: Thank you.

19 Q All right. Mr. Arnold, I have handed you a copy now of
20 Government Exhibit 213-31. Again, can you tell the ladies and
21 gentlemen of the jury what this is?

22 A This is a facsimile of the DEA-7.

23 Q Can you tell the ladies and gentlemen of the jury are you
24 familiar with this document?

25 A I am.

1 Q How are you familiar with this document?

2 A I'm familiar with a number of different items. One at
3 the top is a file number. It's MN900060 and that usually
4 refers to a case as evidence comes into a laboratory. And
5 also familiar with the fact that under laboratory analysis,
6 which is in the bottom portion, right in this area right here,
7 is kind of a synopsis of the analysis that I did in the
8 laboratory.

9 Q Looking down at the bottom left corner of that document,
10 is that your signature?

11 A Yes, it is.

12 Q And is that your signature above your printed name?

13 A Yes, also the date that I signed it.

14 Q What date was that?

15 A It was 8/21/1990.

16 Q Okay. Did you prepare this document or sign this
17 document?

18 A I signed the document, but I did not prepare the
19 document.

20 Q Okay. Was this document made at or near the time that
21 you reviewed submitted evidence?

22 A Probably within a day or two after I completed an
23 analysis.

24 Q Would it have been your regular practice to receive a
25 document like this as DEA-7 and sign off on the information

1 contained therein?

2 A Right. The information I would sign would be in this
3 area right up here.

4 Q Okay.

5 A It's under Laboratory analysis comparison report.

6 Q And we will get to that in a moment. This document is a
7 document that you would have prepared or would have had input
8 on and maintained in the regular course of regularly conducted
9 business and also had access to; is that correct?

10 A Yes.

11 MR. NARDOZZI: Your Honor, at this time I would like
12 to move Government Exhibit 213-31 into evidence if there is no
13 objection.

14 MR. PURPURA: No objection.

15 THE COURT: Received.

16 (Government's Exhibit 213-31 received in evidence.)

17 Q Mr. Arnold, you made some markings. I am going to clear
18 the screen, okay. I want to discuss this document with you
19 for a moment. You indicated a portion when we were speaking
20 before this item was published to the jury that you would have
21 prepared in this DEA-7; is that correct?

22 A Correct.

23 Q Can you circle, using your finger, that portion for the
24 jury?

25 A It doesn't seem to work.

1 MR. NARDOZZI: If I may, Your Honor, can I . . .

2 A Yes.

3 Q I've circled a portion of this document in, it looks like
4 in blue. Is that the portion of this document that you would
5 have prepared?

6 A That's correct.

7 Q Okay.

8 A Well, that's essentially taken from my analysis report
9 and then typed on to this DEA-7.

10 Q Okay. Did you have an opportunity to review items that
11 were submitted to the lab that are reflected in this portion
12 of the document?

13 A Yes, I did.

14 Q What did you review?

15 A I received part of the gross weight 2,263.74 grams. And
16 this essentially involved 926 packages that they were in
17 boxes.

18 Q Okay. And you performed an analysis on these items?

19 A Yes, I did.

20 Q Okay. So let's walk through for the ladies and gentlemen
21 of the jury how you went about performing analysis on the
22 items that were submitted to you.

23 A Okay. My first step is to weigh the evidence. There was
24 quite a few boxes and quite a few items. The evidence is
25 brought in weighing a certain amount. We checked the weight

1 that the agents brought in, compared it with the weights that
2 we have and then we go further on.

3 The next step would be to take out the objects and
4 weigh them in the metric system. In this case, the metric
5 system was 924.4 kilograms. Each of the items I have was 926
6 items. The first thing I would do is take pictures of all of
7 them and then I would start taking each item and open them up,
8 take a little slit and take a portion out of each of the
9 items, and put them into a spot plate, which would probably be
10 in this case, there are 12 -- it's a spot plate about this big
11 and about that thick and had depressions in it. There's 12
12 little depressions. In each depression, you would put a small
13 amount of the substance. In this case, it would be cocaine.
14 And I would do this for all 926 of them and then I would add a
15 color test. It's called a presumptive test called a cobalt
16 thiocyanate and it gives a blue color. It's like turning on a
17 Christmas tree. All these -- you know, as I put the drops in,
18 all these would turn blue. And this is indicative of that
19 there may be cocaine present.

20 Q And can you explain to the ladies and gentleman of the
21 jury how the color test actually works, what's happening when
22 the --

23 A It's essentially a reaction between the thiocyanate with
24 the nitrogen that's within the cocaine molecule --

25 Q And what does --

1 A -- that gives off a color reaction.

2 Q What does that blue color indicate?

3 A It indicates to me that cocaine could be present.

4 Q And you did this with each of the 926?

5 A 926 of them.

6 Q Did you do any conduct any additional testing to the
7 drugs that were submitted?

8 A Well, the next step, you have 926, you know, packages, so
9 you want to reduce it down to a smaller amount. So I take
10 anywhere from 20 to 30 of the different packages. We either
11 call them kilos or bricks. And what I would do is I would
12 remove the packaging from them so I could come up with a net
13 weight. The net weight I came up with is 929.4 kilograms,
14 which is roughly about 430 pounds, and then I would perform a
15 couple of other tests on it. These are called microchemical
16 crystal tests.

17 Q How does that test work?

18 A Pardon?

19 Q How does that test work?

20 A Essentially I use two of them, one is called platinum
21 chloride and the other one is a gold chloride.

22 What you do is, you have a transparent slide, a very
23 thin slide in which you put the substance on the slide, add
24 the re-agent to it, platinum chloride or gold chloride, and
25 then you look at it under a microscope. Now, this was done

1 prior to a lot of the testing that the Bureau of Narcotics
2 used to use it as a specific identification for cocaine.

3 So I would take the 20 or 30 different packages that
4 I have and try to reinforce the fact that since I presumed
5 that the other 926 were cocaine that these were also cocaine
6 and these tests showed it.

7 Q Okay. And in the first set of tests you did with the 926
8 packages, what are you testing for basically?

9 A Cocaine.

10 Q When you do the second test with the smaller amount, what
11 are you testing for?

12 A Cocaine.

13 Q What are you looking for specifically? Are you grading
14 the cocaine in any way?

15 A I'm not sure how to answer that question.

16 Q Let me rephrase it. I asked it in a confusing way.

17 Are you looking for the purity of the cocaine?

18 A Oh, the purity would be done a little bit later. I still
19 have to go through a number of steps before I go through the
20 purity.

21 Q Why don't you take us through the steps?

22 A Okay. The next step, I got the larger 926 kilos and I'm
23 down to about 20 or 30. Each one of these now I've removed
24 from the packaging and I start forming a smaller composite
25 now. Now, I'm looking to reduce this to probably 300 grams or

1 so, which is probably three-quarters of a pound, and then we
2 go through a process developed by Analytical Association of
3 Chemists called cone and quartering. The cocaine now is on a
4 sheet of paper and I take it, mix it very well and then I
5 start coning it using with a flat ruler or something, and then
6 I will take one corner of the cocaine and I want to get down
7 to about 20 grams, 25 grams, what we call a composite.

8 So if I have -- I'll go through the whole process
9 again, form coning and quartering, and I'll bring it down to
10 20 or 25 grams. I will put this in a mortar and pestle and
11 I'll grind it down so it's completely uniformed. At this
12 time, the cocaine will take on a different color. The color
13 I've had from the bricks was kind of a very flakey,
14 snowflake-type color. And when it's ground up, it becomes
15 white.

16 From this, now is my composite. From this point I
17 can do a quantitative identification and specific
18 identification for cocaine.

19 Q Okay. And what did you do in this instance?

20 A For the quantitation, essentially I found that the
21 cocaine was at 95 percent, which is, you know, nearly pure
22 cocaine. The remainder could be just moisture or whatever.

23 Q Okay. I'm just going to indicate something on the
24 document here: You noted the term 95 percent. I put a little
25 white circle around it. Can you tell us is that where you are

1 getting that figure from?

2 A Yes. That was from my analysis worksheet.

3 Q Okay. I'm going to use our white circle again and circle
4 another date. Can you read that date for the jury?

5 A It looks like July 18, '90.

6 Q What does that date indicate to you as it relates to this
7 form?

8 A I can't really read what that means except I think what
9 it is it's the date that it was brought into the laboratory.

10 Q Okay. I am going to circle another date too. I think I
11 just blocked out your -- let me try that again. What's that
12 date?

13 A That's the date that I signed it after the analysis, you
14 know, report was completed, the entire portion of that.
15 That's the date that I sign and review that, you know, the
16 particular information that was on the report.

17 Q That date is August 21, 1990?

18 A That's correct.

19 Q That's more than a month after July 18, 1990?

20 A I couldn't hear you.

21 Q That's more than a month after July 18, 1990?

22 A Right.

23 Q So all this testing, does it happen in one day?

24 A Correct. Well, not exactly, because I -- it sounds like
25 it occurred in one day, but you're looking at nearly 1,000

1 packages, and with these packages I have to, you know, I did
2 the initial analysis and then I've got to repackage them,
3 reseal them, take pictures of them, weigh them and, you know,
4 it's not a one-day process. It could take as many as four or
5 five days.

6 Q Right. Now, when items are submitted to the lab and they
7 are tested over multiple days, how are those items stored?

8 A We have a special room that I have a key to and I lock
9 it. So if it's going to be in there more than one day, it
10 would be locked in there. The key would be under my control.
11 No one can get into that room.

12 Q No one else has access to that room during the course of
13 testing?

14 A Only the lab director.

15 Q And that was you in this case?

16 A No. That's my boss, or myself, I would have the key.

17 Q In this instance, did you have the key to that room?

18 A Yes.

19 Q Okay.

20 When drugs are submitted to the laboratory, are you
21 instructed as to where those drugs were recovered?

22 A I'm not sure of that question.

23 Q I'm sorry. When you receive a submission to the
24 laboratory, does the submitting agent tell you in anyway or
25 document for you in any way where those drugs were recovered

1 from?

2 A Ordinarily, no.

3 Q On this document, is it reflected where the drugs were
4 recovered from that you analyzed?

5 A I haven't read all of it, but I assume it has been, yes.

6 Q Can you take a moment to take a look at the document and
7 tell us where the drugs that we're talking here were recovered
8 from?

9 A Well, initially I would've looked at the top part, the
10 MN900060 indicates it came from Arizona. That would be the
11 only thing I would be interested in.

12 Q And in that narrative portion, does it indicate
13 specifically where in Arizona the drugs were recovered from?

14 I will circle it for you.

15 A It says Queen Creek, Arizona.

16 Q Just a couple of follow-up questions just to make sure I
17 have covered everything. Can you tell us again what was the
18 date of your retirement?

19 A It was about 1997, October of 1997.

20 Q I apologize, sir, if you already answered this, you might
21 have, but what was the net weight of the drugs that were
22 recovered on that date?

23 A The net weight was 929.4 kilograms.

24 Q For the non-metric folks like myself, how many pounds is
25 that?

1 A Approximately 430 pounds.

2 MR. NARDOZZI: I have nothing further, thank you.

3 THE COURT: Any cross? Defense counsel, any cross?

4 MR. PURPURA: Yes, I apologize. Thank you, Judge.

5 CROSS EXAMINATION

6 BY MR. PURPURA:

7 Q Good afternoon, Mr. Arnold.

8 A Good morning.

9 Q Is it morning?

10 Not to quibble with your math, a kilo is 2.2 pounds;
11 correct?

12 A Correct.

13 Q So if there's 929 kilos --

14 A Correct.

15 Q -- there would be how many pounds?

16 A Are you looking for an exact number?

17 Q No, ballpark.

18 A About 420, 430.

19 Q That's okay. Anyway, we do know that a kilo is 2.2
20 pounds; correct?

21 A Correct.

22 Q To find out the answer of how many pounds, which was
23 asked by Mr. Nardozzi, you would simply multiply 929 times
24 2.2; correct?

25 A Yes.

1 Q Thanks.

2 This form that is -- is it on the screen still?

3 THE COURTROOM DEPUTY: Yes.

4 MR. PURPURA: If we can we put up Government Exhibit
5 213-31 and publish it just general.

6 Q This is what's called a DEA-7; correct?

7 A Yes.

8 Q And you used that number DEA-7 and basically all DEA-7s
9 would be like this, the report of drug analysis; correct, sir?

10 A Yes.

11 Q Okay. And are you familiar with what a DEA-6 is?

12 A No.

13 Q For your purposes, this is your world with the DEA;
14 correct?

15 A Right.

16 Q Now, cocaine, you must have countless times analyzed
17 cocaine; is that fair to say?

18 A Right.

19 Q As such, you are, I assume, based on all your education,
20 you are aware of the cocaine producing countries; is that
21 correct?

22 A Some of them, yes.

23 Q Colombia would be one; correct?

24 A Yes.

25 Q Peru would be another; correct?

1 A Yes.

2 Q Bolivia would be another; correct?

3 A Probably. Yes.

4 Q Other than those, are you aware any other cocaine

5 producing countries?

6 A Major manufacturers.

7 Q Major manufacturers, I should call it.

8 A Possibly Ecuador.

9 Q Okay. And would you agree or not that within those

10 countries, based on certain elevations in different regions,

11 the cocaine processing could be different; correct? Within

12 the country itself, like within Colombia?

13 A What do you mean different? You mean different

14 varieties?

15 Q That was an inartful question.

16 When you take the cocoa leaf --

17 A Yes.

18 Q -- and you try to extract the cocoa from that, you must

19 use a -- there's a processing method that is done; is that

20 correct?

21 A Yes.

22 Q And in different regions and different countries use

23 different processing methods, is that fair to say? Different

24 solvents are used; correct?

25 A I would agree with that.

1 Q Okay. Now, are you familiar, when you were working with
2 the DEA, with the Cocaine Signature Program?

3 A Somewhat, yes.

4 Q And with that, the DEA would attempt, especially perhaps
5 on a large shipment like this, to look into, they could look
6 into in greater detail than what you did?

7 A Correct.

8 Q And in greater detail, they would attempt to find perhaps
9 the processing methodology for those various kilos of cocaine;
10 correct?

11 A Probably and more.

12 Q And by doing that, that is one way to identify perhaps
13 whether the cocaine came from Bolivia, from Colombia, from
14 Peru or from Ecuador; correct?

15 A Theoretically.

16 (Continued on next page.)

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1 BY MR. PURPURA: (Continuing)

2 Q Are you aware, was that ever done with the cocaine which
3 was given to you for analysis in this case?

4 A I'm not sure. I didn't quite hear you.

5 Q I apologize.

6 Other than the testing which you did, are you aware
7 of any other testing on the cocaine such that we just went
8 through?

9 A Yes, I did do other tests.

10 Q What other tests did you do?

11 A Well, for quantification, I did gas liquid
12 chromatography, infrared spectroscopy and mass spec.

13 Q I apologize. That just indicates that it's cocaine,
14 correct?

15 A Yes.

16 Q What I'm asking you is were there any other more detailed
17 tests to determine the methodology of the production of that
18 particular cocaine, like we just talked about, like what type
19 of solvents were used, kerosene, gasoline, diesel?

20 A I would say that -- that's a multi-faceted question.

21 Q It is.

22 A As far as solvents go, probably the assess wouldn't, but
23 as far as other components that are within the drug, I may be
24 able to pick up some because what we're looking at is
25 95 percent purity. My experience is I can smell solvent a lot

1 of times such as acetone or maybe a petroleum ether.

2 Q If we can stop right there. The acetone or the ether,
3 that is a solvent which certain areas use and when they take
4 the coca, coca out of the leaf, correct?

5 A I'm not sure I'm saying certain areas but I'm saying they
6 could be used but they could be used in all those areas.

7 Q Now, was that done in this case is I guess my final
8 question to your knowledge?

9 A I don't have any knowledge, no.

10 Q Thank you. I have no further questions. Thank you very
11 much for coming.

12 THE COURT: All right. Any redirect?

13 MR. NARDOZZI: No redirect, Your Honor.

14 THE COURT: You may step down. Thank you very much.
15 (Witness excused.)

16 (Continued on next page.)

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1 THE COURT: The government may call its next
2 witness.

3 MS. PARLOVECCHIO: Your Honor, the government
4 anticipates that its next witness would be rather lengthy so
5 if the Court wants to take a lunch break at this time to swear
6 in the interpreters.

7 THE COURT: Okay. We will recess for lunch until
8 say 1:35. All right. Remember not to talk about the case,
9 ladies and gentlemen. Have a good lunch.

10 (Jury exits.)

11 THE COURT: Okay. Recess. 1:35.

12 (Luncheon recess.)

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1 AFTERNOON SESSION

2 (In open court; outside the presence of the jury.)

3 THE COURT: All right. Let's have the jury, please.

4 (Jury enters.)

5 THE COURT: All right. Everyone be seated. I hope
6 you had a good lunch, ladies and gentlemen.

7 We will proceed with the government's next witness.

8 MS. PARLOVECCHIO: The government calls Jesus
9 Zambada García.

10 THE CLERK: Please stand and raise your right hand.

11 (The witness is duly sworn/affirmed by clerk through
12 the Interpreter.)

13 THE CLERK: You may be seated.

14 THE COURT: And I will note for the record that the
15 witness is being assisted by interpreters who have been
16 previously sworn to interpret accurately.

17 All right. You may inquire.

18 (Continued on next page.)

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1 JESUS ZAMBADA GARCI A ,

2 called as a witness, having been first duly sworn, was
3 examined and testified (through the interpreters) as
4 follows:

5 DIRECT EXAMINATION

6 BY MS. PARLOVECCHI O:

7 Q Can you please state your name for the record.

8 A Jesus Zambada Garcia.

9 Q Good afternoon, Mr. Zambada.

10 A Good afternoon.

11 Q How old are you?

12 A Fifty-seven years old.

13 Q What national ity are you?

14 A Mexican.

15 Q How far have you gone in school?

16 A I finished college with a degree in accounting.

17 Q Have you ever heard of something called Sinaloa?

18 A Yes.

19 Q What is it?

20 A Well, Sinaloa is a state in the Mexican Republic where I
21 was born.

22 Q Where were you raised?

23 A In Sinaloa.

24 Q Have you used the term "Sinaloa" in connection to any
25 other name?

1 A Yes.

2 Q What name?

3 A Sinaloa Cartel .

4 Q Did you have a relationship with the Sinaloa Cartel ?

5 A Yes.

6 Q What relationship did you have?

7 A I was a leader in the Sinaloa Cartel .

8 Q When did you become a part of the Sinaloa Cartel ?

9 A In the year 1987.

10 Q How did you become a part of the Sinaloa Cartel ?

11 A I established an accounting system for collecting money

12 from clients, cocaine clients in the United States.

13 Q Who did you do that for?

14 A For the organization of my brother, Ismael Zambada

15 Garcia, El Mayo.

16 Q And did Ismael Zambada Garcia have a nickname?

17 A Yes.

18 Q What is it?

19 A El Mayo.

20 Q Who is your brother, El Mayo Zambada?

21 A He's one of the main leaders of the Sinaloa Cartel . He's

22 a very powerful drug trafficker in Mexico.

23 Q Now, you testified that you first got involved with the

24 Sinaloa Cartel when you established an accounting system for

25 your brother, Mayo Zambada. What types of accounts are you

1 referring to?

2 A It was an accounting system for clients, for collecting
3 from clients who purchased cocaine in the United States.

4 Q When did you stop working with the Sinaloa Cartel?

5 A In the year 2008, October 20th.

6 Q What happened to you on that day?

7 A I was arrested.

8 Q And just generally, what were you arrested for?

9 A For belonging to the Sinaloa Cartel.

10 Q And for what activity with the Sinaloa Cartel?

11 A For drug trafficking operations.

12 Q Now, at the time of your arrest in October 2008, were
13 there any other principal leaders of the Sinaloa Cartel
14 besides your brother?

15 A Yes.

16 Q Who else?

17 A Well, the main one next to him was Joaquin Guzman Loera,
18 El Chapo.

19 Q Do you see Joaquin Guzman Loera, El Chapo, in the
20 courtroom today?

21 A Yes.

22 Q Can you please identify that person by some article of
23 clothing he's wearing?

24 MR. PURPURA: We will stipulate he identified
25 Joaquin.

1 THE COURT: All right. The record so reflects.

2 Q What is the name by which you refer to the defendant?

3 A Compa Chapo.

4 Q What are some of the other names used to refer to him?

5 A Joaquin. El Rapi do.

6 Q And why the nickname Chapo?

7 A Well, this name is used for people who are kind of a
8 normal height or a less than normal height in Mexico.

9 Q Just generally, how do you know Chapo Guzman?

10 A As one of the most powerful drug traffickers that there
11 has been in Mexico.

12 Q What, if any, relationship did Chapo Guzman have with
13 your brother Mayo Zambada?

14 A They were partners.

15 Q How do you know that your brother Mayo Zambada and Chapo
16 Guzman were partners?

17 A My brother told me about it and I used to work for my
18 brother Mayo and for Chapo as well.

19 Q And when did your brother Mayo Zambada tell you about his
20 partnership with Chapo Guzman?

21 A Well, he told me that they were going to work, agreed to
22 work together and they were going to establish a partnership,
23 half and half.

24 MR. PURPURA: Judge, I respectfully object until we
25 get some sort -- I know it's a long time in the indictment,

1 but for relevance, some sort of time reference here.

2 THE COURT: Do you mind asking him some questions
3 about time?

4 MS. PARLOVECCHI O: Yes, Your Honor.

5 Q From approximately 2001 until your arrest in
6 October 2008, what was your understanding of the partnership
7 between your brother Mayo Zambada and Chapo Guzman?

8 A It was a working relationship, a partnership for the
9 importation of cocaine, drug trafficking.

10 Q Now, briefly, can you tell the jury the circumstances
11 under which you first Chapo Guzman?

12 A Well, the first time that I saw him, I was with my
13 brother, my brother and I were helping him escape from an
14 operation held by the military special forces because they
15 were about to capture him.

16 Q And what was your understanding of why the military was
17 pursuing Chapo Guzman at that time?

18 A He had just escaped from the prison at Puente Grande some
19 days before and they were about to recapture him.

20 Q Now, what did you do to help Chapo Guzman escape?

21 A Well, I found for my brother a place where a helicopter
22 could land to get him out of where he was because the military
23 forces were about to capture him.

24 Q And just to be clear, to get who out of where they were?

25 A Mr. Chapo Guzman. We were rescuing him from a place

1 where he was during his escape because the military were about
2 to recapture him.

3 Q And we'll talk more about that later but right now, I
4 want to direct your attention to the Sinaloa Cartel itself.

5 You testified that you were a member --

6 THE COURT: Why don't you wait and let her translate
7 that.

8 MS. PARLOVECCHI O: I'm sorry.

9 (Continued on next page.)

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1 MR. PURPURA: Your Honor, apologies. Objecti on.

2 Can we approach the bench for a brief moment?

3 THE COURT: Okay. Briefly.

4 (The following occurred at side bar.)

5 THE COURT: What's up?

6 MR. PURPURA: We talked about it so often I seem to
7 have fallen asleep on the "obj ecti on" button. The government
8 has not established a Sinaloa Cartel. They can do it through
9 this witness, but they're speaking as if it's already been
10 established already. So until they establish some sort of
11 agreement, some sort of conspiracy, I object to the reference
12 of the Sinaloa Cartel.

13 THE COURT: Okay. I'm going to take it subject to
14 connecti on.

15 MS. PARLOVECCHI O: Thank you. We're about to
16 connect it.

17 (In open court; side bar ends.)

18 THE COURT: Please proceed.

19 MS. PARLOVECCHI O: Thank you.

20 (Continued on next page.)

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1 BY MS. PARLOVECCHI O:

2 Q Now, you testified you were a member of the Sinaloa
3 Cartel from 1987 until your arrest in 2008. What is the
4 Sinaloa Cartel?

5 A Well, the Sinaloa Cartel is an organization that
6 Spanish --

7 MR. PURPURA: Objection, Judge. Rule 602, basis of
8 knowledge.

9 MS. PARLOVECCHI O: Your Honor, he's testified that
10 he was a member for nearly 20 years of the Sinaloa Cartel.

11 THE COURT: I agree. The objection is overruled.

12 Q You may answer, sir.

13 A So, the Sinaloa Cartel is an organization that is managed
14 by a group of people to conduct illegal business. This
15 organization is led by some main leaders. The objective of
16 the business is to control the market and the prices for the
17 product that the cartel manages and also the services,
18 expenses for the services that are necessary in order to make
19 the product arrive at the consumer.

20 Q Now, what are these products that you're referring to?

21 A Well, the main products that the cartel handles are
22 cocaine, heroin, marijuana and methamphetamine.

23 Q Now, taking each of these drugs one by one, can you
24 explain where they each come from?

25 A Yes. Cocaine is imported mainly from Colombia. Heroin

1 is grown in Mexico. The plant that produces it and also the
2 processing is there. Marijuana is also grown in Mexico. And
3 methamphetamines are mainly imported from Asian countries,
4 mainly ephedrine which is the main product that is used in the
5 process to create them.

6 Q Now, what is cocaine made from?

7 A Well, coke, cocaine, comes from a tree and the tree has
8 these leaves. There comes a time when these leaves can be cut
9 off and then they are crushed to form a kind of flour and it
10 is mixed with other chemical products that are needed so that
11 it can become cocaine.

12 Q You testified that heroin comes from a plant. What kind
13 of plant does it come from?

14 A It is a plant that is called a poppy. It blooms with a
15 beautiful flower that has in the center something that looks
16 like a little ball. When this flower reaches its maximum
17 growth, this little ball is slit open and there's a sap that
18 comes out. That's the opium sap, and this is what's processed
19 in order to obtain heroin.

20 Q Now, you also mentioned that the Sinaloa Cartel
21 controlled services. What types of services are you referring
22 to?

23 A Well, services that are needed to carry out drug
24 trafficking operations. You need aerial resources, air
25 resources, sea resources, land resources in order to transport

1 the product here to the United States which is the main
2 consumer.

3 Q Now, you testified that there were individuals who
4 managed the Sinaloa Cartel. Where are those individuals
5 principally from?

6 A In Sinaloa.

7 Q Have you ever heard the Sinaloa Cartel referred to by any
8 other name?

9 A Yes.

10 Q What name was that?

11 A The Federation.

12 Q And how did you mostly refer to the Sinaloa Cartel?

13 A Sinaloa Cartel.

14 Q Now, you testified that you were a member of the Sinaloa
15 Cartel from 1987 to 2008. During those years, what roles did
16 you serve in the cartel?

17 A Well, I started in establishing the accounting system for
18 collecting money from clients, cocaine clients here in the
19 United States. Later, I offered my services with
20 intelligence, security, and I also ended up receiving
21 shipments of cocaine by sea, by air and I also managed the
22 warehouses in Mexico City in order to receive the cocaine from
23 the different places that it came from.

24 Q Did you do anything else in Mexico City for the Sinaloa
25 Cartel?

1 A Yes.

2 Q What did you do?

3 A I controlled the airport in Mexico City and I controlled
4 the authorities to provide security for the drug trafficking
5 movements that took place in the city and also to give
6 security to the cartel leaders.

7 Q During this experience, did you learn about the pricing
8 of drugs?

9 A Yes.

10 Q How did you learn about it?

11 A Well, I did my own importing of cocaine from Colombia at
12 some point and I know about the pricing because I was inside
13 the cartel.

14 Q During this experience, did you learn about the
15 transportation of drugs from Colombia to Mexico?

16 A Yes.

17 Q And how about the transportation of drugs from Mexico to
18 the United States?

19 A Also.

20 Q How did you learn about the transportation of drugs from
21 Colombia all the way up to the United States?

22 A Well, I was part of the cartel and I was the leader in
23 Mexico City and that's where I had the warehouses where the
24 cocaine was gathered for the Sinaloa Cartel.

25 Q And what was your understanding of where that cocaine was

1 going after it reached your warehouse?

2 A To the United States of America.

3 Q Now, during this experience, did you learn about whether
4 the Sinaloa Cartel had a leadership structure?

5 A Yes.

6 Q How did you learn about that structure?

7 A I was part of it.

8 Q And from approximately 1992 until your arrest in 2008,
9 generally, what was the Sinaloa Cartel's leadership structure?

10 A Well, it was main leaders, sub leaders, workers, the
11 government group which protected the cartel.

12 Q And that government group, why were they protecting the
13 cartel?

14 A Because they were bribed to give protection for the drug
15 trafficking operations of the cartel.

16 MS. PARLOVECCHIO: I'd like to show the witness an
17 exhibit.

18 THE COURT: All right.

19 Q I'm showing you what's marked for identification as
20 Government's Exhibit 508-1.

21 Mr. Zambada, is this a fair and accurate
22 representation of what you just described as the Sinaloa
23 Cartel's leadership structure?

24 A Yes, exactly.

25 MS. PARLOVECCHIO: Your Honor, the government

1 requests permission i t to publish to the jury as a visual aid.

2 THE COURT: Does that mean you are not seeking to
3 admit i t into evidence?

4 MS. PARLOVECCHI O: We can admit i t into evidence.

5 THE COURT: I am not pushing you one way or the
6 other. I just need to know.

7 MR. PURPURA: I object. It's a demonstrative. I
8 have no problem with a demonstrative at this point.

9 THE COURT: Okay. Let's use i t as a demonstrati ve.

10 MS. PARLOVECCHI O: May we publish i t, please.

11 Q Mr. Zambada, take a look at Government's Exhibit 508-1.

12 Can you describe what's at the top here in this Leadership
13 structure?

14 A Yes.

15 Q And who is at the top here?

16 A The main leaders.

17 Q And from the period that you were in the cartel , who were
18 the principal leaders?

19 A Well , at this time, i t was Ismael Zambada Garcia, Mayo,
20 Joaquin Guzman Loera, Chapo, Juan Jose Esparragoza, Azul ,
21 Amado Carrillo Fuentes.

22 Q And just generally, what do the principal leaders do in
23 the cartel ?

24 A The main leaders manage the sub leaders in the cartel
25 and, in general , the workers as well .

1 Q Okay. Then moving down the chart, we have sub leaders.

2 Just generally what do the sub leaders do?

3 A The sub leaders are the ones who manage the different
4 plazas in the Mexican Republic.

5 Q And then moving down the chart, you also described
6 workers. What types of workers did the Sinaloa Cartel have?

7 A Sicarios, transporters, pilots, engineers, drivers and
8 security guards.

9 Q Just taking these one by one, can you explain what each
10 category of workers did for the cartel starting with sicarios?

11 A Yes, of course. The sicarios are the ones who, what they
12 do is they have the power to make sure that no other opposite
13 groups come into their plaza.

14 (Continued on next page.)

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1 BY MS. PARLOVECCHI O:

2 Q How do they do that?

3 A They do it with weapons.

4 Q And what do they do with weapons?

5 A They kill people. They kill enemies.

6 Q Going over to transporters, what do the transporters do
7 for the cartels?

8 A The transporters are the ones that handle the drugs
9 through the Mexican Republic, transporting it by land. The
10 pilots are the ones that manage the planes, and the fast boats
11 and the boats.

12 Q How about the engineers, what do they do?

13 A Well, the engineers establish communication between the
14 drug traffickers long range either to Colombia or to different
15 locations, the interior communication in the cartel and
16 provide security for the communication which the principal
17 leaders of the cartel have.

18 Q What do the drivers do?

19 A The drivers are the ones who manage the transport, both
20 the land and maritime, the fast boats above all.

21 Q The security guards, what do the security guards do?

22 A The security guards are the ones who provide the security
23 when loads arrive from different locations in the world and
24 also for security of the leaders.

25 Q Now, looking up here on the chart, you also have corrupt

1 government officials. What do they do for the cartels?

2 A Well, the government officials support --

3 MR. PURPURA: Your Honor, I apologize. I can't
4 hear the interpreter.

5 THE COURT: You need to speak up.

6 A The government guards are the ones who give the security
7 guards support for when they are receiving any kind of loads.

8 Q When who is receiving any kind of loads?

9 A The cartel security guards and the members of the cartel.

10 Q Now, who is the boss of the workers in all the cartels?

11 A Well, mainly Joaquin Guzman and Mayo.

12 Q And showing you what's marked for identification as
13 Government's Exhibit 2 A and 2 B. What are Government's
14 Exhibits 2 A and 2 B?

15 A It's my brother, Ismael Zambada Garcia and Mayo.

16 Q How do you know them?

17 A Well, in that photo where he appears younger, I took him
18 to have that taken because he was getting a passport and the
19 second one that was taken after I was arrested. But I
20 recognize him, well, because I grew up with him.

21 MS. PARLOVECCHIO: The government moves to admit
22 Government's Exhibits 2 A and 2 B.

23 THE COURT: Received without objection. .

24 (So marked.)

25 MS. PARLOVECCHIO: May I publish to the jury,

1 please.

2 Q Mr. Zambada, I'm showing you Government's Exhibit 2 A and
3 Government's Exhibit 2 B, is that the photograph you described
4 as the passport photo?

5 A Exactly.

6 Q You testified earlier that your brother's nickname as El
7 Mayo, what is the significance of the name El Mayo?

8 A Normally, in Mexico, that nickname is given to people
9 whose name is Man.

10 Q I would like to show an exhibit just to the witness,
11 please. I'm showing you what's marked for identification as
12 Government's Exhibit 1 A. What is this?

13 A That's Joaquin Guzman Loera, El Chapo.

14 Q How do you recognize it as him?

15 A Well, I lived with him on several occasions.

16 MS. PARLOVECCHIO: The government moves to admit
17 Government's Exhibit 1 A.

18 MR. PURPURA: No objection.

19 THE COURT: Received.

20 (So marked.)

21 MS. PARLOVECCHIO: May I publish?

22 THE COURT: You may.

23 Q Now, you testified about subleaders. During the period
24 when you were a member of the Sinaloa Cartel, who did you
25 consider a subleader of the cartel?

1 A Nacho Corotel, Arturo Beltran Leyva, Alfredo Beltran
2 Leyva, Hector Beltran Leyva and me, to name a few of them.

3 Q And just to be clear, how did you rank in the cartel
4 Leadership priority?

5 A Well, I was under my brother Mayo and I was the leader in
6 Mexico City.

7 Q Now, did each of these subleaders you described have
8 their own workers?

9 A That's right.

10 Q Did the principal leaders and the subleaders ever share
11 workers with each other or did they keep the workers to
12 themselves?

13 A Everything is always shared among the members of the
14 cartel when one or the other would need it.

15 Q Did the principal leaders and the subleaders have their
16 own corrupt government connections or did they -- I'm sorry.
17 Did they have their own corrupt government connections?

18 A Each one has his own government connections. Well,
19 depending on the moment that's involved, any time that a
20 member of the cartel needs any kind of legal assistance, that
21 support is always given the one to the other.

22 Q Did you ever participate in meetings with other leaders?

23 A Yes, of course.

24 Q In general, what were some of the reasons you would have
25 meetings with other leaders in the cartel?

1 A Well, work meetings, right, to talk about drug
2 trafficking transactions, social kind of meetings and peace
3 meetings.

4 Q Did each principal leader and subleader have territory
5 that they oversaw?

6 A Yes, that's right.

7 Q Did the principal leaders and subleaders ever share
8 territory with each other or did they keep their territory to
9 themselves?

10 A No. The territories are always shared between the
11 subleaders of the cartel with the principal leaders because
12 that's what gives the strength to the cartel.

13 Q When you say it gives the strength to the cartel, what do
14 you mean?

15 A Well, for example, if we're talking about drug
16 trafficking, -- well, if we're talking, for example, about
17 importing cocaine by sea, there are different states which can
18 receive that, but they have to be states which have a
19 coastline and these states are managed by different cartel
20 subleaders.

21 Q And what kind of advantage does this give the cartel?

22 A It will -- let's say a cocaine load has to arrive through
23 Guerrero, there's a subleader there. In Chapas there's
24 another leader. In Jalisco there's another leader. In
25 Sinaloa there are other leaders. So the business for the

1 Colombian drug trafficker it doesn't matter where he needs for
2 this to arrive because there's security wherever the load will
3 arrive.

4 Q Security from what?

5 A Security from the government authorities in the location
6 to count on the necessary equipment and team in each location
7 which has been set up and also the human personnel which is
8 necessary.

9 Q You testified that your brother Mayo and the defendant
10 were the principal leaders of the cartel?

11 A That's right.

12 Q Did the defendant and your brother Mayo ever share
13 resources in the manner that you just described?

14 A Totally.

15 Q What resources did they share?

16 A Speaking about maritime resources, boats, fast boats,
17 submarines, by airplanes, small planes, medium-size planes
18 and jets also.

19 Q Anything else?

20 A Land transport.

21 Q Now, you testified earlier that you're familiar with how
22 the Sinaloa Cartel moved its cocaine from Colombia to Mexico?

23 A That's right.

24 Q What are the ways in which the Sinaloa Cartel transported
25 its cocaine from Colombia up to Mexico?

1 A One of the most common ways is the fast boats.

2 Q Any other ways?

3 A Boats, fishing boats and merchant ships, planes, small
4 and big and legal routes, legal business routes through
5 commercial contractors.

6 Q You testified earlier that you did work with receiving
7 cocaine shipments for the Sinaloa Cartel. Did you ever
8 receive maritime shipments?

9 A Yes.

10 Q Where did you do that?

11 A Well, in Cancun, Quintana Roo.

12 Q Just showing to the witness please. I'm going to show
13 you what is marked for identification as Government's Exhibit
14 502. What is this?

15 A This is a map of the Mexican Republic and some central
16 American countries which have borders with Mexico.

17 Q And how do you recognize this?

18 A It's my country.

19 MS. PARLOVECCHI O: The government moves to admit
20 Government's Exhibit 502.

21 MR. PURPURA: No objection.

22 THE COURT: Received.

23 (So marked.)

24 MS. PARLOVECCHI O: May I publish, please.

25 Q Mr. Zambada, using Government's Exhibit 502, can you

1 please show the jury where you personally received maritime
2 shipments of the cocaine?

3 MR. PURPURA: Objection, again, relevance, time
4 frame of what we're talking about at this point.

5 MS. PARLOVECCHIO: That was my next question, your
6 Honor. I can ask it now.

7 Q When were you receiving cocaine shipments in Cancun?

8 A In Cancun it was more or less around the year 1992 up
9 until 1994, 1995, perhaps.

10 Q Can you, now please, show the jury where you were
11 receiving cocaine shipments during that time period? And you
12 can indicate on your screen, sir.

13 A Here's the state Quintana Roo, the last one in the
14 republic and specifically here is Cancun.

15 Q Where I'm indicating my pen is that Cancun?

16 A Yes, that's right.

17 Q And using Government's Exhibit 502, can you also please
18 show us where Sinaloa is located?

19 A Yes, of course. Sinaloa is here at this point. Here is
20 Culiacan, which is the capital.

21 Q Okay. I'm going to indicate on my screen. Is that
22 Sinaloa?

23 A That is Sinaloa.

24 Q Now, you mentioned something called a fast boat. What is
25 a fast boat?

1 A Well, a fast boat is a type of boat. It's small and
2 manufactured with a special kind of material so that it can
3 carry tons.

4 Q Tons of what?

5 A Tons of cocaine precisely to bring from Colombia and it's
6 equipped with 400 horsepower engines and that makes it very
7 fast. That's why it's called a fast boat.

8 Q And during this period in the mid-90's, the early to
9 mid-90's, were any other family members of yours receiving
10 fast boat shipments of cocaine in Cancun?

11 A Yes.

12 Q Who?

13 A Javier Diaz and my brother Mayo Garcia for whom I worked.

14 Q What was Javier Diaz's relationship to you?

15 A Javier Diaz was the husband of my niece, the other
16 daughter of my brother Mayo.

17 Q You testified that you were working for your brother in
18 Cancun at this time. Who was your brother Mayo working with,
19 if anyone, at that time?

20 A Well, he was mainly working with Amado Carillo Fuentes,
21 Juan Jose Esparragoza el Azul.

22 Q Who is Amado Carillo Fuentes?

23 A Amado Carillo Fuentes was one of the most powerful drug
24 traffickers there has ever been in Mexico.

25 Q Have you ever met Amado Carillo Fuentes?

1 A Yes.

2 Q I want to show an exhibit just for the witness. I'm
3 showing you what's marked for identification as Government's
4 Exhibit 9. What is this?

5 A That's Amado Carrillo Fuentes.

6 MS. PARLOVECCHIO: The government moves to admit
7 Government's Exhibit 9.

8 MR. PURPURA: No objection.

9 THE COURT: Received.

10 (So marked.)

11 Q What, if any, relationship did Amado Carrillo Fuentes
12 have with your brother Mayo at the time that you were working
13 in Cancun?

14 A They were partners.

15 Q And you also mentioned someone name Juan Jose Esparragoza
16 el Azul?

17 A Yes.

18 Q Who is that?

19 A He is another one of the powerful drug traffickers that
20 there have been in the Mexican Republic.

21 Q Did you ever meet him?

22 A Yes.

23 Q I would like to show you what's marked for identification
24 as Government's Exhibit 6. Do you recognize the person in
25 this photograph?

1 A Yes.

2 Q Who do you recognize it to be?

3 A That's Juan Jose Esparragoza el Azul .

4 MS. PARLOVECCHI O: The government moves to admit
5 Government's Exhibit 6.

6 MR. PURPURA: No objection.

7 THE COURT: Received.

8 (So marked.)

9 Q And just to be clear, did Juan Jose Esparragoza have any
10 nicknames?

11 A El Azul .

12 Q Now, what does it mean to receive a fast boat loaded with
13 cocaine?

14 A Well, you wait until the fast boat has arrived on the
15 Mexican coastline and at that time period they would come to
16 within about 50, 60 meters of the beach and then when the boat
17 would arrive then a human chain would be formed to unload
18 quicker the cocaine that was arriving in that boat.

19 Q Now, what would happen to the cocaine after it got onto
20 the beach?

21 A It was taken to the warehouses.

22 Q How did it get there?

23 A Ultimately, it was taken by land transport in trucks, six
24 wheels or in suburbans.

25 Q Who would assist with that transport?

1 A Well, the workers and it was guarded by government
2 officials from the PGR and the federal highway police.

3 Q What were some of the terms used to describe the
4 officials from the PGR and the federal highway police?

5 A Well, the commander of the PGR is usually called Yankee.
6 And the federal highway police Puma, who are the ones who are
7 in command in the entire state.

8 Q Now, what is the purpose of having those officials go
9 with the cocaine transport?

10 A It's mainly so that they won't be intercepted by any
11 authority.

12 Q Now, what did you personally do once the cocaine arrived
13 on land at Cancun?

14 A It was loaded onto the transport. It was taken to the
15 warehouses and it was counted.

16 Q Who did the counting?

17 A I did it personally. I separated it by brands and I
18 would count out the exact amount that was received per brand.

19 Q Were you aware of who was sending this cocaine from
20 Colombia to Cancun?

21 A Yes.

22 Q How did you know?

23 A Well, because I would hear who the providers, the
24 suppliers, were and I knew some of the Colombians.

25 Q What did you learn about who was sending this cocaine?

1 A The main supplier was Chupeta and the Valle Cartel .

2 (Continued on next page.)

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1 DIRECT EXAMINATION

2 BY MS. PARLOVECCHIO:

3 Q Who is Chupeta?

4 A Chupeta was a very powerful drug trafficker who worked
5 for the Valle Cartel.

6 Q How often would these fast boats arrive from Colombia?

7 A It would be approximately every three to four weeks, but
8 five, six or seven would arrive together.

9 Q And how much cocaine did each fast boat carry?

10 A Three tons, approximately.

11 Q How much is a metric ton?

12 A 1,000 kilograms.

13 Q How was cocaine in ton quantities packaged?

14 A The cocaine is packed in a kind of rubber, we call it a
15 condom. The block of cocaine is introduced into this rubber
16 and then it's tied up and another one is put on top of that.
17 It's taped up. Another one is put on. It's taped up again.
18 It's taped up again, until you are sure that it's not going to
19 get wet if the product falls into the water.

20 Q Now, you testified that after the cocaine gets to the
21 warehouse, you would count it, separate it, check the brands.

22 What is a brand in the cocaine business?

23 A When cocaine is produced in Colombia, the block or slab
24 of cocaine is branded. When it is wrapped up completely on
25 the tape, that brand is also put on.

1 Q What is the purpose of the brand?

2 A To know who the producer and the supplier is in Colombia,
3 to be able to deliver the correct cocaine once it arrives here
4 in the United States.

5 And it is also a way to identify the quality of the
6 product.

7 Q Now, what did you personally do after you counted the
8 kilograms of cocaine at the warehouse?

9 A I would report to my brother or to the owner that, in
10 particular, what the amount that had arrived was and what the
11 brands were.

12 Q And what was done with the cocaine after that?

13 A It was transported to the border.

14 Q How did it get to the border?

15 A They used tractor-trailers with gas tankers.

16 Q And what is a gas tanker truck?

17 A Well, it is a tank that transports gas, and inside this
18 tank, there is another tank, and that is where the cocaine is.

19 MR. PURPURA: Your Honor, again, just objection.

20 Again, timeframe. Are we still in the same timeframe?

21 THE COURT: You can just say can we have a
22 timeframe.

23 MR. PURPURA: Thank you.

24 MS. PARLOVECCHIO: We are still in the same
25 timeframe, Your Honor. He's describing what would happen to

1 the cocaine in Cancun in the '90s.

2 THE COURT: Go ahead.

3 Q You may answer, sir.

4 A This makes the transport of the cocaine being extremely
5 safe because the tank contains gas. If authorities stop the
6 transport and they verify whether it has gas inside, the VALVE
7 is opened and gas comes out, which makes it very difficult for
8 them to detect the cocaine.

9 Q Now, where did this cocaine go after it left Cancun?

10 A Mainly to Ciudad Juarez or Sonora.

11 Q I am going to show you Government Exhibit 502, using
12 Government Exhibit 2 can you try to mark on your screen using
13 your finger, could you circle where Ciudad Juarez is?

14 A Yes. It's here. Here is Ciudad Juarez.

15 Q I will circle it for you here. That circle in pink, is
16 that Ciudad Juarez?

17 A Yes, certainly.

18 Q And what was the significance of Ciudad Juarez?

19 A Because it was one of the main crossings that was used to
20 crossover cocaine at that time.

21 Q You also mentioned Sonora. Could you point out Sonora on
22 this map?

23 A Yes, certainly. Sonora is here.

24 Q I am going to circle that. And the second pink circle,
25 is that Sonora?

1 A That's right.

2 Q And what was the significance of Senora?

3 A That here there were also some of the main border
4 crossings that were used to crossover cocaine.

5 Q Now, you testified that the cocaine was moved up in these
6 tanker trucks. Who was in charge of the gas tanker trucks at
7 this time?

8 A The person in charge was Eduardo Qui rarte, El Flaco
9 Qui rarte.

10 Q And who did Eduardo Qui rarte, El Flaco Qui rarte work for?

11 A For Amado Carrillo.

12 Q How do you know that?

13 A Well, I knew Flaco and I knew Amado and I dealt with them
14 in Cancun.

15 Q Mr. Zambada, do you know the term infrastructure in drug
16 trafficking?

17 A Yes.

18 Q What does the term infrastructure mean in drug
19 trafficking?

20 A It means the resources that the cartel has.

21 Q Has for what?

22 A It's the equipment that they have, the sea resources, the
23 air, land, also human resources, also territories, and also
24 the corrupt authorities. The high-ranking Government officers
25 are very important to the infrastructure for drug trafficking.

1 Q So, an example we are talking about here when you were
2 receiving cocaine shipments in Cancun, what qualifies as the
3 infrastructure in that example?

4 A There were boats, fast boats, transport by land,
5 transport by air, human resources, on the part of the cartel,
6 and on the part of the Government authorities.

7 Q Did each leader of the Sinaloa Cartel have their own
8 infrastructure or did they share infrastructure?

9 A They share it.

10 Q What does it mean to share it?

11 A Sharing infrastructure is strengthening the cartel.

12 Q When the leaders of the Sinaloa Cartel joined their
13 infrastructure together, did they have to pay each other for
14 that benefit?

15 A No.

16 Q Did you have an understanding why not?

17 A Because it is one cartel, it's one organization and they
18 help each other when that help is needed.

19 Q Now, you testified earlier that your brother Mayo and the
20 defendant were partners in drug trafficking. What is the
21 advantage of a partnership in drug trafficking, or in cocaine
22 trafficking specifically?

23 A Well, talking about infrastructure, it's the sea, the
24 equipment for sea, for the air, and also the capital that is
25 required, the money.

1 Q Money for what?

2 A To invest in the cocaine that comes from Colombia.

3 Q Now, based on your experience, what does it mean to
4 invest in a cocaine shipment?

5 A To put up the capital, to purchase the product, meaning
6 the cocaine.

7 Q Are you aware whether leaders of the Sinaloa Cartel
8 invested in cocaine shipments together?

9 A Yes.

10 Q And how did you learn about that?

11 A Well, I belong to the cartel and I had a direct
12 relationship with my brother, he's my brother, and I knew how
13 he operated regularly.

14 Q Did you yourself invest in cocaine shipments?

15 A Yes.

16 Q And what was your understanding of whether leaders of the
17 cartel invested together in cocaine shipments?

18 A Well, they invested together so that the expense for
19 purchasing it would be easier to do for each of them.

20 THE COURT: Unless you are almost done, sometime
21 soon we should take a mid-afternoon break.

22 MS. PARLOVECCHIO: This is actually a convenient
23 place to break.

24 THE COURT: Ladies and gentlemen, remember not to
25 talk about the case. We will see you back here at 3:15.

1 Thank you.

2 (Jury exits the courtroom.)

3 THE COURT: Okay, 3:15.

4 (Recess taken.)

5 THE COURT: All right. Please bring in the jury.

6 (In open court.)

7 (Jury enters the courtroom.)

8 THE COURT: Everyone be seated.

9 You may continue, Ms. Parl ovecchio.

10 MS. PARLOVECCHIO: Thank you, Your Honor.

11 EXAMINATION BY (Continuing)

12 MS. PARLOVECCHIO:

13 Q Mr. Zambada, during the '90s through the early 2000s, who
14 were the main Colombian sources of cocaine supply for the
15 Sinaloa Cartel?

16 A Among the most important, there was Chupeta, who belonged
17 to the Valley cartel.

18 Q How did you know about Chupeta?

19 A Well, I often heard him mentioned by the important drug
20 leaders and traffickers in Mexico and I know his
21 representative who was Treinta at that time.

22 Q Who were some of the important leaders in drug
23 trafficking that you heard discussed Chupeta?

24 A Well, I heard my brother Mayo speak about him many times,
25 Juan Jose Esparragoza as well, Amado Carrillo, and at some

1 point I heard Joaquin Guzmán Loera, almost all of them talked
2 about him.

3 Q Can you just describe the instance when you heard the
4 defendant speak about Chupeta?

5 A One time that I went to visit him in the mountains when
6 we were speaking about the important Colombians, we discussed
7 Chupeta as one of the most important ones.

8 Q Now, you mentioned that you had met somebody who worked
9 for Chupeta named 30, who is 30?

10 A 30 was the representative that Chupeta had in Mexico when
11 Amado Carrillo was there and he was still there through 2000.

12 Q Were you aware of how Chupeta would send cocaine to
13 Mexico?

14 A Yes.

15 Q How did you know about this?

16 A Well, because I was part of the cartel. He mainly sent
17 it by boat.

18 Q Any other ways?

19 A Small planes and large planes, jet planes, and merchant
20 routes.

21 Q To your knowledge, how did the majority of Chupeta's
22 cocaine get from Colombia up to Mexico?

23 A A maritime route.

24 Q Which types of maritime vessels did Chupeta use most
25 often?

1 A Fishing ships and merchant ships.

2 Q How much cocaine would the merchant ships carry?

3 A 30 tons.

4 Q I'm going to direct your attention to 1994. Were there
5 any problems with any of the large shipping vessel shipments
6 at that time?

7 A Yes.

8 Q What happened?

9 A Well, a ship was coming that was loaded I believe with 20
10 tons and when it was arriving to Mexico off the coast of
11 Nayarit, specifically Puerto Vallarta and Jalisco, it's an
12 area, you know, Puerto Vallarta is an area very close to
13 Nayarit, I'm sorry.

14 Q What happened to the shipment?

15 A The crew thought that they were going to be intercepted
16 and they sank it.

17 Q They sank the ship?

18 A Yes.

19 Q How did you learn about this incident?

20 A Well, I went to visit my brother Mayo in Puerto Vallarta
21 because I had to talk to him and what I found out what he was
22 trying to do was to recover that ship.

23 Q And what was your understanding what Mayo was trying to
24 do to recover the ship?

25 A They were going specifically to recover the cocaine using

1 deepsea divers.

2 Q Were they able to recover the cocaine?

3 A Yes. They did recover it.

4 Q Now, generally, do you know who invested in cocaine
5 shipments from Chupeta?

6 A Most of the main leaders, like Amado Carillo, Ismael
7 Zambada Garcia, Juan Jose Esparragoza El Azul, and El Chapo.

8 Q Now, you also testified that Chupeta sent cocaine
9 shipments using planes. Do you know who invested in these
10 airplane shipments?

11 A Yes, certainly.

12 Q How do you know about that?

13 A Well, I would hear my brother Mayo and Amado Carillo
14 talk about it.

15 Q And who did they say invested in shipments sent by
16 Chupeta?

17 A Well, Amado Carillo, my brother Mayo, and Juan Jose
18 Esparragoza El Azul were all working.

19 Q Did you learn the message by which the leaders of the
20 cartels invested in cocaine shipments during your membership
21 in the cartel?

22 A Yes, of course.

23 Q How did you learn about that?

24 A Well, because I was participating in the cartel and the
25 leader would invest directly and on occasion with the

1 sub-leaders.

2 Q Now, let's talk about how investing in cocaine shipments
3 worked in the Sinaloa Cartel from 2001 until your arrest in
4 October 2008. So if we took a 30,000 kilogram shipment like
5 the one you described that Chupeta would send, how did the
6 Sinaloa Cartel leaders invest in a shipment that large?

7 A Well, let's supposing that it's 30,000 kilos, it would be
8 15,000 kilograms for the Mexicans and 15,000 kilograms for the
9 Colombians, which means 15 tons for each one of the parties,
10 the two parties. On the Mexican side, let's say, there are
11 five investors, two leaders and three sub-leaders, the cocaine
12 in Colombia has a cost of around \$3,000 per kilo, and, so, if
13 it's 15 tons, it's an investment of three tons per liter.
14 It's an investment of \$9 million per leader.

15 Q I am going to stop you there. So when you say they would
16 invest in those portions, does that mean they would put the
17 money up for those portions of the shipment?

18 A Exactly. The capital in cash in U.S. dollars.

19 MS. PARLOVECCHIO: May I show an exhibit to the
20 witness, please?

21 MR. PURPURA: Your Honor, may we approach the bench
22 for a moment, please.

23 THE COURT: Okay.

24 (Continued on next page.)

25

1 (Si debar.)

2 MR. BALAREZO: Your Honor, this is Mr. Purpura's
3 witness. I just would ask the Court to admonish the
4 interpreters to interpret directly what the witness is saying.
5 I believe this interpreter right now is correcting something
6 said, something that he didn't say because he said it wrong.
7 That shouldn't be her job. She should be interpreting exactly
8 what the witness is saying. For example, as a very simple
9 issue, he mentioned 30,000 tons. Whether he meant to say 30
10 tons or not, she translated to 30,000 kilos. It's not her job
11 to be correcting his mistakes. She needs to translate
12 directly what he is saying.

13 MS. PARLOVECCHIO: Ms. Goldbarg is also a native
14 Spanish speaker. So --

15 MS. GOLDBARG: I've been listening attentively to
16 the translation. They have been doing a fantastic job.

17 MR. BALAREZO: 30,000 tons is different from 30
18 kilos. We can listen to the tape.

19 THE COURT: I know, but you're asking me to tell
20 them to be more careful and the other side is saying they are
21 being careful.

22 MR. BALAREZO: All I'm asking is for the Court to
23 instruct the interpreter to translate exactly what the witness
24 is saying.

25 THE COURT: There is an implication that they are

1 not when you say that and there's a dispute over whether they
2 are not, which I cannot arbitrate.

3 MR. BALAREZO: I run into this all the time. It's
4 going to come up. If they interpret incorrectly, whether they
5 are certified or not, they need to do it right. I will raise it.

6 THE COURT: I know, but the Government is saying
7 they also speak Spanish like you and they are doing it right,
8 so what do I do?

9 MR. BALAREZO: Your Honor, all I am asking you is to
10 instruct the -- remind the interpreters --

11 THE COURT: Can I have the two interpreters over
12 here, please.

13 MR. BALAREZO: Even I was talking to a different
14 interpreter over here.

15 MS. GOLDBARG: Well, it's not a battle of the
16 interpreters.

17 THE COURT: Come around here.

18 You're both doing a great job. No one is saying
19 you're doing anything wrong. We just want you to use your
20 usual care and even being extra careful to make sure
21 everything gets translated accurately as the witness says it.
22 Thank you.

23 MR. BALAREZO: Thank you.

24 THE INTERPRETERS: You're welcome.

25 (Si debar concluded.) (Continued on the next page.)

1 THE COURT: All right. Let's continue.

2 BY MS. PARLOVECCHI O:

3 Q Okay. I'm showing you, showing you what's marked for
4 identification as Government's Exhibit 508-3.

5 Does this fairly and accurately depict the manner in
6 which cocaine investments were organized by the leaders of the
7 Sinaloa Cartel that you just described?

8 A That's right. It's a clear example.

9 MS. PARLOVECCHI O: The government moves to admit
10 Government Exhibit 508-3.

11 MR. PURPURA: Your Honor --

12 THE COURT: Wait. Let her finish the offer.

13 You are moving this into evidence?

14 MS. PARLOVECCHI O: Yes.

15 MR. PURPURA: I don't think there's a basis for this
16 exhibit coming to in. He hasn't testified to all the parts.

17 MS. PARLOVECCHI O: I can put it in subject to
18 connection.

19 THE COURT: Can you lay more of a foundation first
20 and then you can reoffer it?

21 MS. PARLOVECCHI O: Certainly.

22 THE COURT: Let's do that.

23 Q Okay. So, Mr. Zambada, you testified that the Sinaloa
24 side of the investment would be divided into five parts, is
25 that right?

1 A Yes.

2 Q And how much would each investor put in for their
3 portion?

4 A Well, the cocaine has a price in Colombia of around
5 \$3,000 per kilo. If we take that as a basis, then each
6 investment would have, investor would have to invest
7 \$9 million and we, if we add up all five, that would be
8 \$45 million, and that's why it facilitates the investment if
9 it's done among partners.

10 Q Now, you mentioned the Colombian price. Does the price
11 of cocaine change as it moves north?

12 A That's right.

13 Q How does it change?

14 A Well, if we're talking about the United States,
15 California, for example, the price for cocaine would be about
16 \$20,000.

17 Q \$20,000 per what?

18 A Per kilogram.

19 Q So how much money would that generate for each Sinaloa
20 Cartel investor?

21 A If we take in mind, bear in mind the cost of the
22 transport from Colombia up to the United States, up to Los
23 Angeles, California --

24 MR. PURPURA: Objection. Relevance.

25 THE COURT: Overruled. Go ahead.

1 A -- it would be around \$7,000. So it would give a profit
2 of \$13,000 per kilogram which would be \$13 million.

3 Q 13,000 per kilogram. And what would the profit be per
4 investor?

5 A \$39 million.

6 Q Now, what kind of profit would that 3,000 kilogram,
7 3,000 kilogram investment translate to if the cocaine is
8 successfully shipped up to Chicago?

9 A To Chicago, the operational costs would be around \$9,000,
10 but in Chicago, the kilogram would be sold more or less around
11 \$25,000.

12 Q And what profit would that yield?

13 A Well, if it were sold at 25,000, that would be 16,000 per
14 kilo and it would be 16 million per ton. As a profit, it
15 would be \$48 million per investor.

16 Q Now, what would the profit be if the cocaine was
17 successfully shipped all the way to New York City?

18 A To the City of New York, it's more or less the same, same
19 operational cost, around \$9,000. The difference is that the
20 kilogram is sold in New York up to around \$35,000.

21 Q And what would that yield per investor?

22 A That would produce a profit of \$26,000 per kilogram, per
23 kilogram which would be \$26 million per ton. And that would
24 produce a profit per investor around \$78 million.

25 MS. PARLOVECCHIO: Your Honor, I would like to show

1 the witness the exhibit.

2 THE COURT: All right.

3 Q Mr. Zambada, I'm showing you Government's Exhibit 508-3.

4 Does this fairly and accurately depict the
5 investment model that you just walked us through?

6 A Correctly.

7 MS. PARLOVECCHIO: The government moves to admit
8 Government Exhibit 508-3.

9 MR. PURPURA: Other than the relevancy objection, no
10 other objection to this exhibit.

11 THE COURT: All right. Ladies and gentlemen, I'm
12 admitting this exhibit just as a means of helping to
13 facilitate your understanding of the witness' testimony, not
14 that any of these things actually happened. That you have to
15 determine from other evidence.

16 Go ahead.

17 (Exhibit 508-3 so marked.)

18 Q Okay. So, Mr. Zambada, now you mentioned, now we're
19 working from a 30,000-kilogram cocaine shipment.

20 What is the significance of the 3,000 per kilogram
21 figure here?

22 A The investment cost.

23 Q Where?

24 A In Colombia.

25 Q And now you testified that that would be broken up into

1 two parts.

2 A Exactly.

3 Q What -- directing you to the right-hand side of
4 Government's Exhibit 508-3, what does this portion represent?

5 A It represents the Colombian investment and this is how
6 normally the investment is made, 50 percent for the Colombian
7 cartel, 50 percent for the Mexican cartel.

8 Q And now as to the Mexican cartel investment, in this
9 case, the Sinaloa Cartel, how would that be divided?

10 A It's divided in \$9 million per investor.

11 Q So that's five investors?

12 A Five investors.

13 Q And you get the \$9 million figure from what?

14 A Three tons of cocaine multiplied by \$3,000 per kilogram
15 yields \$9 million. And when you add them all up, they are
16 \$45 million in investment.

17 Q Okay. I'm now going to show you what's marked for
18 identification as Government's Exhibit 508-2.

19 And does this fairly and accurately depict cocaine
20 pricing as it moves north from Colombia?

21 A That's right.

22 MS. PARLOVECCHI: The government moves to admit
23 Government Exhibit 508-2.

24 MR. PURPURA: No objection.

25 THE COURT: Received.

1 (So marked.)

2 MS. PARLOVECCHIO: Publish? Thank you.

3 Q Now, Mr. Zambada, you testified that the price of cocaine
4 in Colombia is \$3,000 per kilo?

5 A About that.

6 Q And once it hits the beach in Mexico, approximately how
7 much does a kilogram of cocaine cost?

8 A It's for that cost of \$3,000 that it arrives in Mexico.

9 It is after arrival in the United States that the cost goes up
10 depending on what part of the United States the cocaine is
11 going to.

12 Q Now, you testified earlier that you ran a warehouse in
13 Mexico City. Approximately how much did a kilogram of cocaine
14 cost in Mexico City during the period of time we're talking
15 about here?

16 A Between 10 and \$13,000.

17 Q And then you testified earlier that the price of cocaine
18 would go up as it moved north to the United States.

19 A That's right.

20 Q So taking Government's Exhibit 508-2, what would the
21 profit margin be -- what would the gross cost per kilo be in
22 LA if the cocaine makes it to LA?

23 A It would be \$7,000. It rises by \$4,000 making it from
24 Mexico to Los Angeles.

25 Q So what would the gross price be per kilogram if it makes

1 it to Los Angeles?

2 A \$7,000.

3 Q Is that the cost or is that the gross price per kilo?

4 A The gross price per kilo is about \$20,000.

5 Q And so if you take away \$7,000 for costs, what would the
6 profit be per kilo?

7 A \$13,000 per kilogram. \$13 million per ton.

8 Q Now, let's go to Chicago. What would the gross price per
9 kilogram be or what was the gross kilogram price in Chicago?

10 A The price of arriving in Chicago was \$9,000 and the sales
11 price would be approximately \$25,000 which gives a profit of
12 \$16,000 per kilo and that's 16 million per ton.

13 Q And now moving to New York, what was the gross price per
14 kilo in New York during this period?

15 A The operational price of getting it to New York is
16 similar to getting it to Chicago, \$9,000, but the price of,
17 for sale in New York is \$35,000. That gives a profit of
18 \$26,000 per kilo and that's \$26 million per ton.

19 Q And going back to Government's Exhibit 508-3, just to
20 round out our math here, the cost or the profit per investor
21 in Los Angeles, what would that be?

22 A \$39 million, and for the whole cartel, \$195 million.

23 Q And how about Chicago, what would the profit per investor
24 be in Chicago?

25 A \$48 million which would be \$240 million for all five

1 investors.

2 Q And finally, New York. What would the profit per
3 investor be if the cocaine reaches New York?

4 A That would be \$78 million per investor and that would be
5 a total of \$390 million for all five investors.

6 Q Why is the biggest profit in New York City?

7 A Because this -- because the City of New York is the most
8 difficult one to sell it at because the police is very active
9 so it's very complicated to complete an operation 100 percent.

10 Q Now, when did the Sinaloa Cartel begin using this
11 investment method?

12 A Approximately from the years '94 or '95 onwards.

13 Q And what was the purpose of using this investment method?

14 A Well, for the Sinaloa Cartel, it's the way to strengthen
15 the cartel and to protect the capital of the investors and at
16 the same time, make them powerful financially.

17 Q Now, how, if at all, does this investment method affect
18 the risks involved in a big cocaine shipment?

19 A Well, it affected them but minimally because if you are
20 investing \$9 million to get a total of 45, to send a total of
21 \$45 million in investment, the profit is very, very much for a
22 small risk.

23 Q So just to be clear, if the 15,000 kilos all make it
24 successfully to Mexico and then makes it to the U.S., what
25 happens?

1 A They are sold and the money comes back in U.S. dollars to
2 Mexico and to Colombia.

3 Q But if the leaders invest 15,000 kilos together and the
4 cocaine shipment is lost, what happens? What's the loss?

5 A Well, because it -- then it's -- if something is lost for
6 each of them a small amount and they can go ahead and continue
7 investing in another shipment because they protect their
8 capital. They lose some capital but it's not very much.

9 Q Now, you testified that you had cocaine investments with
10 other leaders of the Sinaloa Cartel. What was the largest
11 cocaine investment you ever had?

12 A As an investor, between two and a half and three tons of
13 cocaine.

14 Q Were you aware of whether the defendant had investments
15 in cocaine shipments?

16 A Yes.

17 Q How did you know?

18 A Well, he was partners with my brother Mayo and he
19 invested with me on one occasion. It was a small proportion,
20 but it was an investment.

21 Q What size investments were you aware of the defendant
22 having?

23 MR. PURPURA: Your Honor, again, base of knowledge,
24 602, on each of these.

25 THE COURT: Ask him first how he knows, if he knows

1 and how he knows.

2 MS. PARLOVECCHIO: Yes, Your Honor.

3 Q Mr. Zambada, you testified that your brother Mayo Zambada
4 told you about investing with the defendant. What types of
5 things did he tell you about his investments with the
6 defendant in cocaine shipments?

7 MR. PURPURA: Time frame, Your Honor, as well?

8 Q From 2001 until your arrest in 2008, did you have
9 conversations of this nature with your brother Mayo Zambada?

10 A Yes.

11 Q What did your brother Mayo Zambada tell you about his
12 cocaine shipments from 2001 until your arrest in 2008?

13 A That he was working together with Joaquin Guzman Loera,
14 El Chapo, and that they were investing together.

15 Q Did he tell you about the size of their investments
16 together?

17 A He, he made me understand that they were half and half.

18 Q And what time -- what size cocaine investments were you
19 aware of them having together?

20 A Six tons at different times.

21 Q Now, you testified earlier that you oversaw a warehouse
22 for the Sinaloa Cartel. Where was that warehouse located?

23 A In Mexico City.

24 Q When did you oversee the warehouse in Mexico City?

25 A I started in 1998 until 2008.

1 Q I'm going to show you what's in evidence as Government's
2 Exhibit 502. Let me zoom in a bit.

3 Mr. Zambada, see if you can mark on your screen.
4 This time you might need to press a bit harder.

5 Can you show the jury where Mexico City is located?
6 A Here. (Indicating.)

7 Q Okay. Could you circle it, please.

8 A (Witness complies.)

9 Q Now, approximately how many warehouses did the Sinaloa
10 Cartel have in Mexico City?

11 A Usually there were three warehouses.

12 Q And what was the purpose of these warehouses?

13 A In one, you would receive; in another one, you would
14 deliver; and in another one, it would be stashed.

15 Q Now, what were you receiving, delivering and stashing in
16 these warehouses?

17 A Cocaine shipments.

18 Q When you were supervising the warehouses, did you learn
19 which leaders of the Sinaloa Cartel had their cocaine
20 delivered, stored and stashed there?

21 A Mainly, my brother Mayo Zambada and Joaquin Guzman Loera.
22 There were others such as Genaro Payan, Nacho Coronel, Juan
23 Jose Esparragoza, Hector Beltran, Arturo Beltran, Alfredo
24 Beltran.

25 Q What did you personally do at these warehouses?

1 A I would receive the cocaine that was coming from Colombia
2 on the ocean route and by plane in the southeastern part of
3 Mexico and in the part in Guerrero.

4 Q Now, what exactly did you do with the cocaine at these
5 warehouses?

6 A I would count it, I would separate it by brands and I
7 would change the transport so that it could either go up to
8 the border or go to Culiacan in Sinaloa.

9 Q Up to which border?

10 A When it would go straight up from Mexico City to the
11 border, it would be go to Ciudad Juarez in Chihuahua. And
12 when the cocaine was going to Sonora, it would be sent to
13 Culiacan. That would be the stopover for it to be sent over
14 to Sonora by the leaders.

15 Q Okay. So just showing you, again, Government's
16 Exhibit 502, you just mentioned Ciudad Juarez. Could you just
17 mark that, please?

18 A Yes, of course. (Witness complies.)

19 Q And Sonora?

20 A (Witness complies.)

21 Q And could you just show the jury where Culiacan is
22 located?

23 A Here in Sinaloa. It's the capital.

24 (Continued on next page.)

25

1 BY MS. PARLOVECCHI O:

2 Q Did you supervise anyone at these warehouses?

3 A Yes.

4 Q Approximately how many people did you supervise there?

5 A Five.

6 Q You testified that you had checked the brands on the
7 cocaine that would arrive in your warehouses. What are some
8 of the brands of cocaine that would come to your warehouse?

9 A Well, we could say Reyna, Sapphore, Safiro, Saffidi,
10 Condor, Alacran, Packman, Coca Cola, R, B, Corona, Crown, a
11 lot of brands.

12 Q Did you learn what the Sinaloa Cartel would do with the
13 cocaine once it was in Mexico City?

14 A They would transport it up to the United States of
15 America.

16 Q And did you have any role in that transport?

17 A Well, in the warehouses that I managed, the transport
18 would be changed to either go up to the border or to take it
19 to Culiacan.

20 Q What is the mode of transportation the cocaine would take
21 to get to your warehouse in Mexico City?

22 A Well, tractor trailers with gas tankers.

23 Q During this period which you testified was 1998 to 2008,
24 who owned these gas tanker trucks?

25 A Ismael Zambada Garcia El Mayo, my brother.

1 Q Did anyone else use your brother's gas tanker trucks to
2 transport cocaine to Mexico City?

3 A Yes.

4 Q How do you know?

5 A I received it. The other leaders like Joaquin Guzman
6 Loera El Chapo, Genaro Payan, Arturo Beltran, Nacho Coronel.

7 Q Now, you testified that the cocaine after it reached your
8 warehouse would either go from Mexico City to the border or
9 from Mexico City to Culiacan to the border with the United
10 States.

11 A That is right.

12 Q I'm going to show you Government's Exhibit 502 again. We
13 just had you circle the cities. Can you also trace the route
14 that the -- the two routes that the cocaine would take from
15 Mexico City up to the border?

16 A Yes, of course. Here's Mexico City. It would go to
17 Queretaro, Guanajuato, Zacatecas, Durango and Ciudad Juarez
18 and here is Mexico City, Queretaro, Guanajuato, Jalisco,
19 Nayarit, Sinaloa.

20 Q You testified that after Sinaloa the cocaine would go up
21 to the border in Sonora. Can you show the jury using
22 Government's Exhibit 502 what that route was?

23 A Yes, of course. Here. This is the border.

24 Q Thank you.

25 Now, showing just an exhibit to the witness. I'm

1 showing you what's marked for identification as Government's
2 Exhibit 501. What is this?

3 A Well, these are the borders between the United States and
4 Mexico, the border cities which divide one country from the
5 other country.

6 Q Is this a fair and accurate depiction of the border
7 between the United States and Mexico?

8 A That's right.

9 MS. PARLOVECCHIO: The government moves to admit
10 Government's Exhibit 501.

11 MR. PURPURA: No objection.

12 THE COURT: Received.

13 (So marked.)

14 Q Mr. Zambada, using Government's Exhibit 501 can you tell
15 the jury the places where the cartel's cocaine was sent to on
16 the U.S. border?

17 A Yes, of course. If we're talking about Baja, California,
18 Avenida, Mexicali, in San Luis Rio Colorado, Sephora, Nogales,
19 Narco, Agua Prieta, in Cual a Cual a Juarez, Ori naga and Sura
20 Cuana, that's called Willa, and Pedras Negras, in Tamaul i pas,
21 Laredo, Miguel Al i plan, Reynosa, Matamora, the most important
22 ones.

23 Q Now, based on your experience, approximately how much of
24 the cocaine that the Sinaloa Cartel imported to Mexico was
25 destined for the United States?

1 A 100 percent.

2 Q Approximatel y how much cocaine woul d the Si nala Cartel
3 send to the Uni ted States through your warehouse per year?

4 A More or less 80, 80, 100.

5 Q 80, 100 what?

6 A Tons of coke, cocaine.

7 Q To your knowl edge, di d all of that cocaine go to the
8 Uni ted States?

9 A Most of i t.

10 Q How much money di d thi s much cocaine generate for the
11 cartel ?

12 A Bi lli ons of dol lars.

13 Q When cocaine was sold in the Uni ted States di d the buyers
14 use Ameri can dol lars or Mexi can pesos?

15 A U. S. dol lars.

16 Q Di d the money from these drug sales ever come to your
17 warehouse?

18 A Maybe once.

19 Q And on that occasi on what were the ci rcumstances?

20 A That they woul d send the money to Mexico Ci ty so I coul d
21 del i ver to a Col ombian they were i nvesti ng wi th.

22 Q Who i s they?

23 A The Leaders of that Si nala Cartel , my brother Mayo,
24 Chapo.

25 Q And approximatel y how much money came to your warehouse

1 on that occasion?

2 A Between 15 and 20 million dollars.

3 Q Where was your brother Mayo Zambada's principal base of
4 operations during this period?

5 A In Sinaloa, in Culiacan.

6 Q Do you know where the defendant was principally based
7 after 2001?

8 A Yes.

9 Q Where was he based?

10 A In Sinaloa, in the mountains between Durango, Sinaloa and
11 Chihuahua.

12 Q How do you know that?

13 A Well, I regularly visited him in those areas.

14 Q Did you know whether the defendant had people in Mexico
15 City who worked directly for him during the period that you
16 were running the warehouses?

17 A Yes.

18 Q How do you know?

19 A Well, I belonged to the cartel and I knew the people.

20 Q How did you know the people?

21 A Well, for example, I met his brother Arturo who was in
22 Mexico City, Arturo Guzman, Martin Moreno, Arturo Beltran,
23 Hector Beltran, myself.

24 Q How did you communicate with your brother Mayo when you
25 were in Mexico City and he was in Sinaloa?

1 A Through Nextel radios and pay phones.

2 Q Public pay phones?

3 A That's right.

4 Q Why public pay phones?

5 A Well, it's one of the safest ways to communicate, from a
6 public pay phone to a land line.

7 Q And how would you communicate with the defendant when you
8 were in Mexico City and he was in Sinaloa?

9 A Through my brother.

10 Q Any other ways?

11 A Well, through my nephew, through Juancho, his nephew and
12 there was one time when I said hi to him over the phone.

13 Q Tell us about that occasion.

14 MR. PURPURA: Time frame again, if we may. This is
15 seven years, a little smaller if possible.

16 THE COURT: I think we've been talking about one
17 time frame. Please ask the question.

18 Q What was the time frame when you had this conversation
19 with the defendant over the telephone?

20 A Well, I greeted him two or three times and with my
21 brother Mayo was in Mexico City with me. He would talk to him
22 and there were some occasions in which he would hand the phone
23 over just to say hi. In the year 2008, my brother Mayo and
24 him called me on a cell phone to Mexico City and that was the
25 last time I spoke to him on a cell phone.

1 Q And what was the subject of that conversation?

2 A In 2008 the topic of conversation was they called me so I
3 could talk to Arturo Beltran about a peace treaty because
4 there was a war.

5 Q A war with whom?

6 A It was a war between Arturo Beltran and Joaquin Guzman or
7 El Chapo and that created a war also for my brother Mayo and
8 for the entire cartel.

9 MS. PARLOVECCHI O: Your Honor, we have about three
10 minutes left and I'm about to start a new topic. This would
11 be a convenient time.

12 THE COURT: Ladies and gentlemen, we're going to
13 send you home now. I want to remind you of a few very
14 important things. No research about the case, no talking with
15 anyone about the case, no Instagram, Twitter, nothing at all
16 about this case, don't look into anything having to do with
17 this case, put it out of your minds. Have a good night's
18 sleep and we'll see you at 9:30 tomorrow morning.

19 Thank you very much.

20 (Jury excused.)

21 THE COURT: Okay. Anything further we need to
22 address?

23 MR. PURPURA: No, thank you.

24 THE COURT: See you tomorrow at 9:30.

25 (Adjourned to November 15, 2018 at 930 a.m.)

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